

CITY OF STRONGSVILLE, OHIO

ORDINANCE NO. 2016 – 194

By: Mayor Perciak and Mr. Carbone

AN ORDINANCE AUTHORIZING THE MAYOR TO ENTER INTO A CONTRACT FOR THE PURCHASE OF NINE (9) NEW 2016 JEEP CHEROKEE SPORT UTILITY VEHICLES FOR USE BY THE BUILDING AND ENGINEERING DEPARTMENTS, WITHOUT PUBLIC BIDDING, AND DECLARING AN EMERGENCY.

WHEREAS, the Building and Engineering Departments are in need of nine (9) new Jeep Cherokee Sport Utility Vehicles; and

WHEREAS, the Ohio Department of Administrative Services awarded a State term contract (Contract No. RS901216, Index No. GDC093) for the purchase of trucks, utility vehicles and cargo vans to an out of town contractor; and

WHEREAS, in this instance, Brunswick Auto Mart is a local dealer/vendor in this area that can conveniently provide the nine (9) new 2016 Jeep Cherokee Sport Utility Vehicles needed by the Building and Engineering Departments; and said dealer/vendor has agreed to provide such vehicles to the City at the favorable State term contract price.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF STRONGSVILLE, COUNTY OF CUYAHOGA AND STATE OF OHIO, BY UNANIMOUS AFFIRMATIVE VOTE:

Section 1. That this Council finds and determines, as set out in Article V, §5 of the Charter, that there is an immediate and present emergency in the operation of the Building and Engineering Departments of the City of Strongsville, in that it is immediately necessary to enter into a contract, without public bidding, with **BRUNSWICK AUTO MART** for the purchase of nine (9) new 2016 Jeep Cherokee Sport Utility Vehicles for the Building and Engineering Departments, in order to meet the operational needs of the those Departments on a prompt basis and to ensure the public health, safety and welfare.

Section 2. That, for the reasons aforesaid, this Council hereby approves and authorizes the Mayor to enter into a contract with **BRUNSWICK AUTO MART**, without public bidding, in an amount not to exceed \$206,100.00 for the purchase of nine (9) new 2016 Jeep Cherokee Sport Utility Vehicles for the Building and Engineering Departments, as more fully set forth in the Retail Buyers Orders attached hereto as Exhibit "A" and incorporated herein by reference, and as reflected in a contract to be in a form approved by the Law Director.

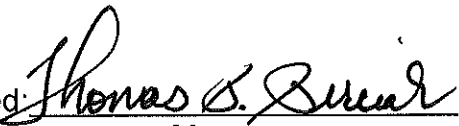
Section 3. That the funds for the purpose of the aforesaid expenditure shall be and hereby are appropriated from the General Fund and Sanitary Sewer Fund.

Section 4. That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this Ordinance were adopted in an open meeting of this Council; and that all deliberations of this Council and any of its committees that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

Section 5. That this Ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, property, health, safety and welfare, and for the further reason that it is immediately necessary to enter into the contract in order to meet the operational needs of the Building and Engineering Departments, and to conserve public funds. Therefore, provided this Ordinance receives the unanimous vote of all members elected to Council, it shall take effect and be in force immediately upon its passage and approval by the Mayor.



 President of Council

Approved: 

 Mayor

Date Passed: October 3, 2016

Date Approved: October 4, 2016

	<u>Yea</u>	<u>Nay</u>
Carbone	<input checked="" type="checkbox"/>	_____
Daymut	<input checked="" type="checkbox"/>	_____
DeMio	<input checked="" type="checkbox"/>	_____
Dooner	<input checked="" type="checkbox"/>	_____
Schonhut	<input checked="" type="checkbox"/>	_____
Short	<input checked="" type="checkbox"/>	_____
Southworth	<input checked="" type="checkbox"/>	_____

Attest: 

 Clerk of Council

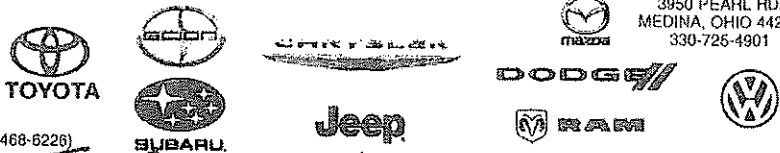
ORD. No. 2016-194 Amended: _____
 1st Rdg. 10-3-16 Ref: _____
 2nd Rdg. Suspended Ref: _____
 3rd Rdg. Suspended Ref: _____

Pub Hrg. _____ Ref: _____
 Adopted: 10-3-16 Defeated: _____

RETAIL BUYERS ORDER



1-71 & Rt. 303 - 3031 CENTER RD. (330) 273-3300
BRUNSWICK, OHIO 44212 TOLL FREE 1-888-GO-TO-BAM (468-6226)



3950 PEARL RD.
MEDINA, OHIO 44256
330-725-4901

DEAL # _____
CUSTOMER # _____

PURCHASER'S NAME City of Strongsville DATE 9-28-16
ADDRESS 16099 Foltz Parkway HOME PHONE _____ OFFICE PHONE _____
CITY, STATE Strongsville OH COUNTY Cuyahoga ZIP 44149 CELL PHONE _____

NEW USED FACTORY OFFICIAL RENTAL DEMO PURCHASER'S E-MAIL: _____

MILEAGE (Accurate Unless Marked Not Accurate) Not Accurate SERIAL NO. 1C4PJMCBXGW360111

STOCK NO	YEAR	MAKE	MODEL	BODY TYPE	EXT. COLOR	INT. COLOR
<u>J162235</u>	<u>16</u>	<u>Jeep</u>	<u>Cherokee</u>	<u>Latitude</u>	<u>White</u>	

TRADE IN RECORD - TRADE 1

STOCK NO.	YEAR	MAKE	MODEL

VIN # _____
MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES

BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____
LIENHOLDER _____ ACCT. NO. _____

TRADE IN RECORD - TRADE 2

STOCK NO.	YEAR	MAKE	MODEL

VIN # _____
MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES

BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____
LIENHOLDER _____ ACCT. NO. _____

RETAIL PRICE OF VEHICLE	\$ <u>28485.00</u>
SALE PRICE	<u>25900.00</u>
OTHER GOODS & SERVICES	
DOCUMENTARY SERVICE FEE	
TOTAL PRICE	
TRADE-IN ALLOWANCE(S)	()
TAX BASE	
SALES TAX <u>NA</u> %	
TITLE FEE	
REGISTRATION FEE	
PLUS PAYOFF ON TRADE VEHICLE(S)	
TOTAL DUE	<u>25900.00</u>
LESS INITIAL PAYMENT CASH DOWN	\$
LESS REBATE/FACTORY INCENTIVE	<u>3000.00</u>
LESS REBATE/FACTORY INCENTIVE	
ADDITIONAL CASH DOWN DUE	
BALANCE DUE	\$ <u>22900.00</u>

REMARKS:
424

DEPOSIT (PARTIAL PAYMENT) RECEIPT - Purchaser hereby provides to the Dealer the sum of \$ _____ as Non-Refundable Deposit/Partial Payment for the vehicle described above. If this Receipt is for a Deposit, Dealer will refrain from selling the described vehicle for 2 days from the date of Deposit. X

NEGATIVE EQUITY DISCLOSURE & CONSENT - I am aware that the balance owed on my trade-in vehicle or the amount owed on my lease turn in vehicle exceeds the trade-in allowance from the dealer. As a result, I have requested that the "Total Due" be increased by the difference, \$ _____ (known as negative equity). X

ALL WARRANTIES, IF ANY, BY A MANUFACTURER OR SUPPLIER OTHER THAN DEALER ARE THEIRS, NOT DEALER'S, AND ONLY SUCH MANUFACTURER OR OTHER SUPPLIER SHALL BE LIABLE FOR PERFORMANCE UNDER SUCH WARRANTIES. UNLESS DEALER FURNISHES PURCHASER WITH A SEPARATE WRITTEN WARRANTY OR SERVICE CONTRACT MADE BY DEALER ON ITS OWN BEHALF, DEALER HEREBY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE IN CONNECTION WITH THE VEHICLE AND ANY RELATED PRODUCTS AND SERVICES SOLD BY DEALER. DEALER NEITHER ASSUMES NOR AUTHORIZES ANY OTHER PERSON TO ASSUME FOR IT ANY LIABILITY IN CONNECTION WITH THE SALE OF THE VEHICLE AND THE RELATED PRODUCTS AND SERVICES. IN THE EVENT THAT A WRITTEN WARRANTY IS PROVIDED BY DEALER OR A SERVICE CONTRACT IS SOLD BY DEALER ON ITS OWN BEHALF, ANY IMPLIED WARRANTIES ARE LIMITED IN DURATION TO THE TERM OF THE WRITTEN WARRANTY/SERVICE CONTRACT.

CONTRACTUAL DISCLOSURE STATEMENT (USED VEHICLES ONLY) THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTRACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE. GUÍA PARA COMPRADORES DE VEHÍCULOS USADOS. LA INFORMACIÓN QUE APARECE EN LA VENTANILLA DE ESTE VEHÍCULO FORMA PARTE DE ESTE CONTRATO. LA INFORMACIÓN CONTENIDA EN EL FORMULARIO DE LA VENTANILLA ANULA CUALQUIER PREVISIÓN QUE ESTABLEZCA LO CONTRARIO Y QUE APAREZCA EN EL CONTRATO DE VENTA.

If the purchase of the motor vehicle described herein is to be financed this agreement is subject to credit approval and assignment of a retail installment sales contract to a financial institution. Percentage Rate (APR) may be negotiated with dealer and dealer may receive compensation for arranging financing on customer's behalf.

These documents are fully incorporated herein (where applicable): Conditional/Spot Delivery Agreement, We Own/Delivery Report and Used Vehicle Limited Warranty.

NO ORAL REPRESENTATIONS HAVE BEEN MADE TO THE PURCHASER and all terms of the agreement are contained on the front and back of this agreement and any documents in read the terms and conditions of this Agreement, both on front and back, and agree to them. I certify that I am at least 18 years old, and acknowledge receipt of a copy of this agreement.

I UNDERSTAND THAT THIS RETAIL BUYERS ORDER IS NOT BINDING UNLESS ACCEPTED BY DEALER OR HIS AUTHORIZED AGENT.

This motor vehicle contract is executed as of this date _____
PURCHASER(S) _____
SALESPERSON _____
ACCEPTED BY AUTHORIZED AGENT _____



RETAIL BUYERS ORDER



1-71 & RT. 303 - 3031 CENTER RD. (330) 273-3300
BRUNSWICK, OHIO 44212 TOLL FREE 1-888-GO-TO-BAM (468-6226)



TOYOTA



SUBARU



Jeep



DODGE

RAM



3950 PEARL RD.
MEDINA, OHIO 44256
330-725-4901

DEAL # _____
CUSTOMER # _____

PURCHASER'S NAME City of Strongsville DATE 9-28-16
ADDRESS 16099 Foltz Parkway HOME PHONE _____ OFFICE PHONE _____
CITY, STATE Strongsville OH COUNTY Cuyahoga ZIP 44149 CELL PHONE _____

NEW USED FACTORY OFFICIAL RENTAL DEMO PURCHASER'S E-MAIL: _____

MILEAGE (Accurate Unless Marked Not Accurate) Not Accurate SERIAL NO. 1C4PJTMCRB2GW375234

STOCK NO	YEAR	MAKE	MODEL	BODY TYPE	EXT. COLOR	INT. COLOR
<u>J160833</u>	<u>16</u>	<u>Jeep</u>	<u>Cherokee</u>	<u>Latitude</u>	<u>White</u>	

TRADE IN RECORD - TRADE 1

STOCK NO.	YEAR	MAKE	MODEL

VIN # _____
MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES

BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____
LIENHOLDER _____ ACCT. NO. _____

TRADE IN RECORD - TRADE 2

STOCK NO.	YEAR	MAKE	MODEL

VIN # _____
MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES

BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____
LIENHOLDER _____ ACCT. NO. _____

REMARKS: 4x4

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RETAIL PRICE OF VEHICLE	\$ <u>2829000</u>
SALE PRICE	<u>2590000</u>
OTHER GOODS & SERVICES	
DOCUMENTARY SERVICE FEE	
TOTAL PRICE	
TRADE-IN ALLOWANCE(S)	()
TAX BASE	
SALES TAX <u>NA</u> %	
TITLE FEE	
REGISTRATION FEE	
PLUS PAYOFF ON TRADE VEHICLE(S)	
TOTAL DUE	<u>2590000</u>
LESS INITIAL PAYMENT CASH DOWN	\$ _____
LESS REBATE/FACTORY INCENTIVE	<u>200000</u>
LESS REBATE/FACTORY INCENTIVE	
ADDITIONAL CASH DOWN DUE	
BALANCE DUE	\$ <u>2290000</u>

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These documents are fully incorporated herein (where applicable): Conditional/Spot Delivery Agreement, We Own/Delivery Report and Used Vehicle Limited Warranty.

NO ORAL REPRESENTATIONS HAVE BEEN MADE TO THE PURCHASER and all terms of the agreement are contained on the front and back of this agreement and any documents incorporated herein. I have read the terms and conditions of this Agreement, both on front and back, and agree to them. I certify that I am at least 18 years old, and acknowledge receipt of a copy of this agreement.

I UNDERSTAND THAT THIS RETAIL BUYERS ORDER IS NOT BINDING UNLESS ACCEPTED BY DEALER OR HIS AUTHORIZED AGENT.

This motor vehicle contract is executed as of this date _____

PURCHASER(S) _____

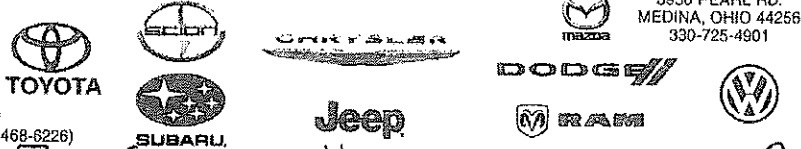
SALESPERSON _____

ACCEPTED BY AUTHORIZED AGENT _____

RETAIL BUYERS ORDER



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3950 PEARL RD.
MEDINA, OHIO 44256
330-725-4901

DEAL # _____
CUSTOMER # _____

PURCHASER'S NAME City of Strongsville DATE 9-28-16
ADDRESS 16099 Foltz Parkway HOME PHONE _____ OFFICE PHONE _____
CITY, STATE Strongsville OH COUNTY Cuyahoga ZIP 44149 CELL PHONE _____

NEW USED FACTORY OFFICIAL RENTAL DEMO PURCHASER'S E-MAIL: _____

MILEAGE (Accurate Unless Marked Not Accurate) Not Accurate SERIAL NO. 1C4PJMCB0G0368234
STOCK NO. J162228 YEAR 16 MAKE Jeep MODEL Cherokee BODY TYPE Latitude EXT. COLOR White INT. COLOR _____

TRADE IN RECORD - TRADE 1
STOCK NO. _____ YEAR _____ MAKE _____ MODEL _____
VIN # _____
MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES
BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____
LIENHOLDER _____ ACCT. NO. _____

TRADE IN RECORD - TRADE 2
STOCK NO. _____ YEAR _____ MAKE _____ MODEL _____
VIN # _____
MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES
BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____
LIENHOLDER _____ ACCT. NO. _____

REMARKS:
4x4

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RETAIL PRICE OF VEHICLE	\$ 28485.00
SALE PRICE	25900.00
OTHER GOODS & SERVICES	
DOCUMENTARY SERVICE FEE	
TOTAL PRICE	
TRADE-IN ALLOWANCE(S)	()
TAX BASE	
SALES TAX <u>NA</u> %	
TITLE FEE	
REGISTRATION FEE	
PLUS PAYOFF ON TRADE VEHICLE(S)	
TOTAL DUE	25900.00
LESS INITIAL PAYMENT CASH DOWN	\$
LESS REBATE/FACTORY INCENTIVE	3000.00
LESS REBATE/FACTORY INCENTIVE	
ADDITIONAL CASH DOWN DUE	
BALANCE DUE	\$ 22900.00

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These documents are fully incorporated herein (where applicable): Conditional/Spot Delivery Agreement, We Own/Delivery Report and Used Vehicle Limited Warranty.

NO ORAL REPRESENTATIONS HAVE BEEN MADE TO THE PURCHASER and all terms of the agreement are contained on the front and back of this agreement and any documents incorporated herein. I have read the terms and conditions of this Agreement, both on front and back, and agree to them. I certify that I am at least 18 years old, and acknowledge receipt of a copy of this agreement.

I UNDERSTAND THAT THIS RETAIL BUYERS ORDER IS NOT BINDING UNLESS ACCEPTED BY DEALER OR HIS AUTHORIZED AGENT.

This motor vehicle contract is executed as of this date _____
PURCHASER(S) _____
SALESPERSON _____ ACCEPTED BY AUTHORIZED AGENT _____

RETAIL BUYERS ORDER



1-71 & RT. 303 - 3031 CENTER RD. (330) 273-3300
BRUNSWICK, OHIO 44212 TOLL FREE 1-888-GO-TO-BAM (468-6226)



3950 PEARL RD.
MEDINA, OHIO 44256
330-725-4901

DEAL # _____
CUSTOMER # _____

PURCHASER'S NAME City of Strongsville DATE 9-28-16
ADDRESS 16099 Foltz Parkway HOME PHONE _____ OFFICE PHONE _____
CITY, STATE Strongsville OH COUNTY Cuyahoga ZIP 44149 CELL PHONE _____

NEW USED FACTORY OFFICIAL RENTAL DEMO PURCHASER'S E-MAIL: _____

MILEAGE (Accurate Unless Marked Not Accurate) Not Accurate SERIAL NO. 1K4PTJMCB5G0375230

STOCK NO	YEAR	MAKE	MODEL	BODY TYPE	EXT. COLOR	INT. COLOR
<u>J162232</u>	<u>16</u>	<u>Jeep</u>	<u>Cherokee</u>	<u>Latitude</u>	<u>Silver</u>	

TRADE IN RECORD - TRADE 1			
STOCK NO.	YEAR	MAKE	MODEL
VIN # _____			
MILEAGE: (Accurate Unless Marked Not Accurate) <input type="checkbox"/> NOT ACCURATE Salvage Vehicle? <input type="checkbox"/> YES			
BALANCE OWED \$		TRADE-IN ALLOWANCE \$	
LIENHOLDER		ACCT. NO.	
TRADE IN RECORD - TRADE 2			
STOCK NO.	YEAR	MAKE	MODEL
VIN # _____			
MILEAGE: (Accurate Unless Marked Not Accurate) <input type="checkbox"/> NOT ACCURATE Salvage Vehicle? <input type="checkbox"/> YES			
BALANCE OWED \$		TRADE-IN ALLOWANCE \$	
LIENHOLDER		ACCT. NO.	

REMARKS:
4x4

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RETAIL PRICE OF VEHICLE	\$	<u>28290.00</u>
SALE PRICE		<u>25900.00</u>
OTHER GOODS & SERVICES		
DOCUMENTARY SERVICE FEE		
TOTAL PRICE		
TRADE-IN ALLOWANCE(S)	()
TAX BASE		
SALES TAX _____ %		
TITLE FEE		
REGISTRATION FEE		
PLUS PAYOFF ON TRADE VEHICLE(S)		
TOTAL DUE		<u>25900.00</u>
LESS INITIAL PAYMENT CASH DOWN	\$	
LESS REBATE/FACTORY INCENTIVE		<u>3000.00</u>
LESS REBATE/FACTORY INCENTIVE		
ADDITIONAL CASH DOWN DUE		
BALANCE DUE	\$	<u>22900.00</u>

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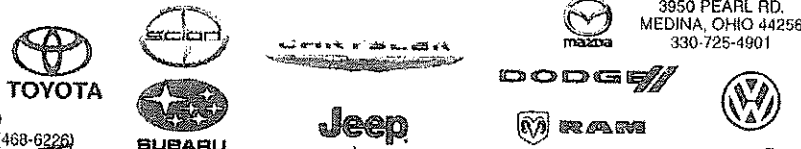
I UNDERSTAND THAT THIS RETAIL BUYERS ORDER IS NOT BINDING UNLESS ACCEPTED BY DEALER OR HIS AUTHORIZED AGENT.

This motor vehicle contract is executed as of this date _____
PURCHASER(S) _____
SALESPERSON _____
ACCEPTED BY AUTHORIZED AGENT _____

RETAIL BUYERS ORDER



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330-725-4901

DEAL # _____
CUSTOMER # _____

PURCHASER'S NAME City of Strongsville DATE 9-28-16
ADDRESS 16099 Fitz Parkway HOME PHONE _____ OFFICE PHONE _____
CITY, STATE Strongsville OH COUNTY Cuyahoga ZIP 44149 CELL PHONE _____

NEW USED FACTORY OFFICIAL RENTAL DEMO

PURCHASER'S E-MAIL: _____

MILEAGE (Accurate Unless Marked Not Accurate) Not Accurate SERIAL NO. 1C4PTMCB26W155155

STOCK NO	YEAR	MAKE	MODEL	BODY TYPE	EXT. COLOR	INT. COLOR
<u>J160227</u>	<u>16</u>	<u>Jeep</u>	<u>Cherokee</u>	<u>Latitude</u>	<u>Silver</u>	

TRADE IN RECORD - TRADE 1

STOCK NO	YEAR	MAKE	MODEL

VIN # _____
MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES

BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____
LIENHOLDER _____ ACCT. NO. _____

TRADE IN RECORD - TRADE 2

STOCK NO	YEAR	MAKE	MODEL

VIN # _____
MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES

BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____
LIENHOLDER _____ ACCT. NO. _____

REMARKS: 4x4

DEPOSIT (PARTIAL PAYMENT) RECEIPT - Purchaser hereby provides to the Dealer the sum of \$ _____ as Non-Refundable Deposit/Partial Payment for the vehicle described above. If this Receipt is for a Deposit, Dealer will refrain from selling the described vehicle for 2 days from the date of Deposit. X _____

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RETAIL PRICE OF VEHICLE	\$ <u>29900.00</u>
SALE PRICE	<u>25900.00</u>
OTHER GOODS & SERVICES	
DOCUMENTARY SERVICE FEE	
TOTAL PRICE	
TRADE-IN ALLOWANCE(S)	()
TAX BASE	
SALES TAX <u>NA</u> %	
TITLE FEE	
REGISTRATION FEE	
PLUS PAYOFF ON TRADE VEHICLE(S)	
TOTAL DUE	<u>25900.00</u>
LESS INITIAL PAYMENT CASH DOWN	\$ _____
LESS REBATE/FACTORY INCENTIVE	<u>3000.00</u>
LESS REBATE/FACTORY INCENTIVE	
ADDITIONAL CASH DOWN DUE	
BALANCE DUE	\$ <u>22900.00</u>

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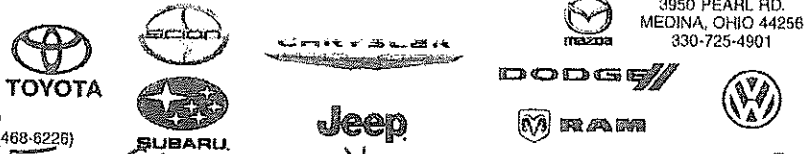
I UNDERSTAND THAT THIS RETAIL BUYERS ORDER IS NOT BINDING UNLESS ACCEPTED BY DEALER OR HIS AUTHORIZED AGENT.

This motor vehicle contract is executed as of this date _____
PURCHASER(S) _____
SALESPERSON _____
ACCEPTED BY AUTHORIZED AGENT _____

RETAIL BUYERS ORDER



1-71 & FT. 303 - 3031 CENTER RD. (330) 273-3300
BRUNSWICK, OHIO 44212 TOLL FREE 1-888-GO-TO-BAM (468-6226)



3950 PEARL RD.
MEDINA, OHIO 44256
330-725-4901

DEAL # _____
CUSTOMER # _____

PURCHASER'S NAME City of Strongsville DATE 9-28-16
ADDRESS 16099 Foltz Parkway HOME PHONE _____ OFFICE PHONE _____
CITY, STATE Strongsville OH COUNTY Cuyahoga ZIP 44149 CELL PHONE _____

NEW USED FACTORY OFFICIAL RENTAL DEMO

PURCHASER'S E-MAIL: _____

MILEAGE (Accurate Unless Marked Not Accurate) Not Accurate
SERIAL NO. 1C4PJMCR86W375240
STOCK NO. J160031 YEAR 16 MAKE Jeep MODEL Cherokee Latitude BODY TYPE _____ EXT. COLOR Black INT. COLOR _____

TRADE IN RECORD - TRADE 1
STOCK NO. _____ YEAR _____ MAKE _____ MODEL _____
VIN # _____
MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES
BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____
LIENHOLDER _____ ACCT. NO. _____
TRADE IN RECORD - TRADE 2
STOCK NO. _____ YEAR _____ MAKE _____ MODEL _____
VIN # _____
MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES
BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____
LIENHOLDER _____ ACCT. NO. _____

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RETAIL PRICE OF VEHICLE \$ 289000
SALE PRICE 259000
OTHER GOODS & SERVICES _____
DOCUMENTARY SERVICE FEE _____
TOTAL PRICE _____
TRADE-IN ALLOWANCE(S) ()
TAX BASE _____
SALES TAX N/A %
TITLE FEE _____
REGISTRATION FEE _____
PLUS PAYOFF ON TRADE VEHICLE(S) _____
TOTAL DUE 259000
LESS INITIAL PAYMENT CASH DOWN \$ _____
LESS REBATE/FACTORY INCENTIVE 20000
LESS REBATE/FACTORY INCENTIVE _____
ADDITIONAL CASH DOWN DUE _____
BALANCE DUE \$ 239000

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This motor vehicle contract is executed as of this date _____
PURCHASER(S) _____
SALESPERSON _____
ACCEPTED BY AUTHORIZED AGENT _____

RETAIL BUYERS ORDER



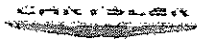
1-71 & RT. 303 - 3031 CENTER RD. (330) 273-3300
BRUNSWICK, OHIO 44212 TOLL FREE 1-888-GO-TO-BAM (468-6226)



TOYOTA



SUBARU



Jeep



DODGE



3950 PEARL RD.
MEDINA, OHIO 44256
330-725-4901

DEAL #

CUSTOMER #

PURCHASER'S NAME City of Strongsville DATE 9-28-16
ADDRESS 16099 Foltz Parkway HOME PHONE _____ OFFICE PHONE _____
CITY, STATE Strongsville OH COUNTY Cuyahoga ZIP 44149 CELL PHONE _____

NEW USED FACTORY OFFICIAL RENTAL DEMO

PURCHASER'S E-MAIL: _____

MILEAGE (Accurate Unless Marked Not Accurate) Not Accurate

SERIAL NO. 1K4PTMCB1GW366721

STOCK NO	YEAR	MAKE	MODEL	BODY TYPE	EXT. COLOR	INT. COLOR
<u>J162229</u>	<u>16</u>	<u>Jeep</u>	<u>Charger</u>	<u>Latitude</u>	<u>Blue</u>	

TRADE IN RECORD - TRADE 1			
STOCK NO.	YEAR	MAKE	MODEL
VIN #			
MILEAGE: (Accurate Unless Marked Not Accurate) <input type="checkbox"/> NOT ACCURATE Salvage Vehicle? <input type="checkbox"/> YES			
BALANCE OWED \$		TRADE-IN ALLOWANCE \$	
LIENHOLDER		ACCT. NO.	
TRADE IN RECORD - TRADE 2			
STOCK NO.	YEAR	MAKE	MODEL
VIN #			
MILEAGE: (Accurate Unless Marked Not Accurate) <input type="checkbox"/> NOT ACCURATE Salvage Vehicle? <input type="checkbox"/> YES			
BALANCE OWED \$		TRADE-IN ALLOWANCE \$	
LIENHOLDER		ACCT. NO.	

REMARKS: 4x4

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RETAIL PRICE OF VEHICLE	\$ 28900.00
SALE PRICE	25900.00
OTHER GOODS & SERVICES	
DOCUMENTARY SERVICE FEE	
TOTAL PRICE	
TRADE-IN ALLOWANCE(S)	()
TAX BASE	
SALES TAX <u>NA</u> %	
TITLE FEE	
REGISTRATION FEE	
PLUS PAYOFF ON TRADE VEHICLE(S)	
TOTAL DUE	25900.00
LESS INITIAL PAYMENT CASH DOWN	\$
LESS REBATE/FACTORY INCENTIVE	2000.00
LESS REBATE/FACTORY INCENTIVE	
ADDITIONAL CASH DOWN DUE	
BALANCE DUE	\$ 22900.00

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I UNDERSTAND THAT THIS RETAIL BUYERS ORDER IS NOT BINDING UNLESS ACCEPTED BY DEALER OR HIS AUTHORIZED AGENT.

This motor vehicle contract is executed as of this date _____
PURCHASER(S) _____
SALESPERSON _____
ACCEPTED BY AUTHORIZED EMPLOYEE _____

RETAIL BUYERS ORDER



3950 PEARL RD.
MEDINA, OHIO 44256
330-725-4901

DEAL # _____
CUSTOMER # _____

1-71 & RT. 303 - 3031 CENTER RD. (330) 273-3300
BRUNSWICK, OHIO 44212 TOLL FREE 1-888-GO-TO-BAM (468-6226)

PURCHASER'S NAME City of Strongsville DATE 9-28-16
ADDRESS 16099 Foltz Parkway HOME PHONE _____ OFFICE PHONE _____
CITY, STATE Strongsville OH COUNTY Cuyahoga ZIP 44149 CELL PHONE _____

NEW USED FACTORY OFFICIAL RENTAL DEMO

PURCHASER'S E-MAIL: _____

MILEAGE (Accurate Unless Marked Not Accurate) Not Accurate SERIAL NO. 1C4DJMCB4GW337990

STOCK NO	YEAR	MAKE	MODEL	BODY TYPE	EXT. COLOR	INT. COLOR
<u>J162230</u>	<u>16</u>	<u>Jeep</u>	<u>Cherokee</u>	<u>Latitude</u>	<u>Bronze</u>	

TRADE IN RECORD - TRADE 1

STOCK NO.	YEAR	MAKE	MODEL

VIN # _____

MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES

BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____

LIENHOLDER _____ ACCT. NO. _____

TRADE IN RECORD - TRADE 2

STOCK NO.	YEAR	MAKE	MODEL

VIN # _____

MILEAGE: (Accurate Unless Marked Not Accurate) NOT ACCURATE Salvage Vehicle? YES

BALANCE OWED \$ _____ TRADE-IN ALLOWANCE \$ _____

LIENHOLDER _____ ACCT. NO. _____

REMARKS:
4x4

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NEGATIVE EQUITY DISCLOSURE & CONSENT - I am aware that the balance owed on my trade-in vehicle or the amount owed on my lease turn in vehicle exceeds the trade-in allowance from the dealer. As a result, I have requested that the "Total Due" be increased by the difference, \$ _____ (known as negative equity). X

RETAIL PRICE OF VEHICLE	\$ <u>28900.00</u>
SALE PRICE	<u>25900.00</u>
OTHER GOODS & SERVICES	
DOCUMENTARY SERVICE FEE	
TOTAL PRICE	
TRADE-IN ALLOWANCE(S)	()
TAX BASE	
SALES TAX <u>NA</u> %	
TITLE FEE	
REGISTRATION FEE	
PLUS PAYOFF ON TRADE VEHICLE(S)	
TOTAL DUE	<u>25900.00</u>
LESS INITIAL PAYMENT CASH DOWN	\$ _____
LESS REBATE/FACTORY INCENTIVE	<u>3000.00</u>
LESS REBATE/FACTORY INCENTIVE	
ADDITIONAL CASH DOWN DUE	
BALANCE DUE	\$ <u>22900.00</u>

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PURCHASER(S) _____

SALESPERSON _____

ACCEPTED BY AUTHORIZED AGENT _____

RETAIL BUYERS ORDER



1-71 & RT. 303 - 3031 CENTER RD. (330) 273-3300
BRUNSWICK, OHIO 44212 TOLL FREE 1-888-GO-TO-BAM (468-6226)



3950 PEARL RD.
MEDINA, OHIO 44256
330-725-4901

DEAL #

CUSTOMER #

PURCHASER'S NAME City of Strongsville DATE 9-28-16

ADDRESS 16099 Foltz Parkway HOME PHONE OFFICE PHONE

CITY, STATE Strongsville OH COUNTY Cuyahoga ZIP 44149 CELL PHONE

NEW USED FACTORY OFFICIAL RENTAL DEMO

PURCHASER'S E-MAIL:

MILEAGE (Accurate Unless Marked Not Accurate) Not Accurate

SERIAL NO. 1C4PTMCB76W327762

STOCK NO. YEAR MAKE MODEL BODY TYPE EXT. COLOR INT. COLOR

J162234 16 Jeep Cherokee Latitude Cherry

TRADE IN RECORD - TRADE 1			
STOCK NO.	YEAR	MAKE	MODEL
VIN #			
MILEAGE: (Accurate Unless Marked Not Accurate) <input type="checkbox"/> NOT ACCURATE		Salvage Vehicle? <input type="checkbox"/> YES	
BALANCE OWED \$	TRADE-IN ALLOWANCE \$		
LIENHOLDER	ACCT. NO.		
TRADE IN RECORD - TRADE 2			
STOCK NO.	YEAR	MAKE	MODEL
VIN #			
MILEAGE: (Accurate Unless Marked Not Accurate) <input type="checkbox"/> NOT ACCURATE		Salvage Vehicle? <input type="checkbox"/> YES	
BALANCE OWED \$	TRADE-IN ALLOWANCE \$		
LIENHOLDER	ACCT. NO.		

RETAIL PRICE OF VEHICLE	\$ <u>28900.00</u>
SALE PRICE	<u>25900.00</u>
OTHER GOODS & SERVICES	
DOCUMENTARY SERVICE FEE	
TOTAL PRICE	
TRADE-IN ALLOWANCE(S)	()
TAX BASE	
SALES TAX <u>NA</u> %	
TITLE FEE	
REGISTRATION FEE	
PLUS PAYOFF ON TRADE VEHICLE(S)	
TOTAL DUE	<u>25900.00</u>
LESS INITIAL PAYMENT CASH DOWN	\$
LESS REBATE/FACTORY INCENTIVE	<u>200.00</u>
LESS REBATE/FACTORY INCENTIVE	
ADDITIONAL CASH DOWN DUE	
BALANCE DUE	\$ <u>25900.00</u>

REMARKS:

4x4

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PURCHASER(S) _____
SALESPERSON _____

ACCEPTED BY AUTHORIZED AGENT