

CITY OF STRONGSVILLE, OHIO

ORDINANCE NO. 2017 – 085

By: Mayor Perciak and Mr. Carbone

AN ORDINANCE REQUESTING PARTICIPATION IN OHIO DEPARTMENT OF ADMINISTRATIVE SERVICES CONTRACTS FOR THE PURCHASE OF EIGHT (8) CONCORD MINUTEMAN SNOW AND ICE CONTROL EQUIPMENT PACKAGES WITH LEAF BOX ATTACHMENTS AND ACCESSORIES, TO BE INSTALLED ON THE NEW WESTERN STAR TANDEM AXLE AND SINGLE AXLE CAB AND CHASSIS UNITS, FOR USE BY THE SERVICE DEPARTMENT OF THE CITY; AUTHORIZING THE MAYOR AND THE DIRECTOR OF FINANCE TO DO ALL THINGS NECESSARY TO ENTER INTO AN AGREEMENT IN CONNECTION THEREWITH; AND DECLARING AN EMERGENCY.

WHEREAS, on May 15, 2017, through passage of Ordinance No. 2017- 084 Council authorized the Mayor to enter into a contract for the purchase of four (4) new Western Star 4700SF tandem axle cab and chassis units, and five (5) new Western Star 4700SB single axle cab and chassis units with appurtenances for use by the City's Service Department; and

WHEREAS, it is now also necessary to purchase additional equipment directly related to the usage of the aforementioned cab and chassis units; and

WHEREAS, Ohio Revised Code Section 5513.01(B) provides the opportunity for counties, townships and municipal corporations to participate in contracts of the Ohio Department of Administrative Services for the purchase of machinery, materials, supplies or other articles; and

WHEREAS, this Council wishes to take advantage of that opportunity in connection with the purchase of eight (8) Concord Minuteman snow and ice control equipment packages with leaf box attachments and accessories (Schedule No. 800507, Index No. STS515) for use by the Service Department of the City;

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF STRONGSVILLE, COUNTY OF CUYAHOGA AND STATE OF OHIO:

Section 1. That the Mayor be and is hereby authorized and directed to request authority in the name of the City of Strongsville to participate in the Ohio Department of Administrative Services contract with **CONCORD ROAD EQUIPMENT MFG., INC.**, for

CITY OF STRONGSVILLE, OHIO

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the purchase of eight (8) Concord Minuteman snow and ice control equipment packages with leaf box attachments and accessories, to be installed on the new Western Star Tandem Axle and Single Axle cab and chassis units, which the Department has entered into pursuant to Revised Code Section 5513.01(B), in an amount not to exceed \$731,060.44, and as reflected on Exhibits A and B, attached hereto.

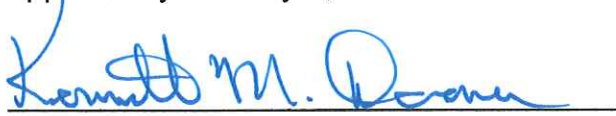
Section 2. That the City of Strongsville hereby agrees to be bound by the terms and conditions prescribed by the Director of Administrative Services for such purchases and to directly pay the vendor, under each such contract of the Ohio Department of Administrative Services in which the City participates for items it receives pursuant to the contract.

Section 3. That the Mayor and Director of Finance be and are hereby authorized to enter into and execute such agreements and documents as may be necessary to participate in the Ohio Department of Administrative Services Cooperative Purchasing Program.

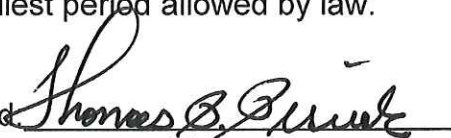
Section 4. That the funds for the purposes of such purchases have been appropriated and shall be paid from the Street Construction, Maintenance and Repair Fund.

Section 5. That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this Ordinance were adopted in an open meeting of this Council; and that all deliberations of this Council, and any of its committees, that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

Section 6. That this Ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, property, health, safety and welfare, and for the further reason that it is immediately necessary to participate in the purchase of such equipment and accessories in order to maintain continuity in the operation of the Service Department of the City, and conserve public funds. Therefore, provided this Ordinance receives the affirmative vote of two-thirds of all members elected to Council it shall take effect and be in force immediately upon its passage and approval by the Mayor, otherwise from and after the earliest period allowed by law.



President of Council

Approved: 

Mayor

Date Passed: May 15, 2017

Date Approved: May 16, 2017

CITY OF STRONGSVILLE, OHIO
ORDINANCE NO. 2017 - 085
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	<u>Yea</u>	<u>Nay</u>
Carbone	<u>✓</u>	_____
Daymut	<u>✓</u>	_____
DeMio	<u>✓</u>	_____
Dooner	<u>✓</u>	_____
Schonhut	<u>✓</u>	_____
Short	<u>✓</u>	_____
Southworth	<u>✓</u>	_____

Attest: [Signature]
Assistant Clerk of Council

ORD. No. 2017-085 Amended: _____
1st Rdg. 05/15/17 Ref: _____
2nd Rdg. suspended Ref: _____
3rd Rdg. suspended Ref: _____

Pub Hrg. _____ Ref: _____
Adopted: 05/15/17 Defeated: _____



Quote 65756

348 CHESTER ST., PAINESVILLE, OH. 44077
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Page 1 of 4

Table with 2 columns: Submitted To (STRONGSVILLE, CITY OF, 18688 ROYALTON RD, STRONGSVILLE, OH 44136) and Date/End User/Attention/Delivery/County/Acct Mgr. (Date: 4/19/2017, End User: SERVICE DEPARTMENT, Attention: MIKE GALLAGHER, Delivery: SEE BELOW DELIVERY NOTES, County: CUYAHOGA, Acct Mgr: MICHAEL BINNEY). Includes Phone and Fax numbers at the bottom.

PER STATE OF OHIO STATE TERM SCHEDULE CONTRACT; SCHEDULE NUMBER: 800507; INDEX NUMBER: STS515- FOUR (4) MORE OR LESS CONCORD MINUTEMAN SNOW AND ICE CONTROL EQUIPMENT PACKAGE TO BE INSTALLED ON CUSTOMER SUPPLIED NEW TANDEM AXLE CLASS 8 CAB AND CHASSIS(S) TO INCLUDE THE FOLLOWING:

HEAVY DUTY DOUBLE WALL DUMP BODY:

CONCORD "PATRIOT" CDS 1803442-400DW series 15 foot long all 304 stainless steel DOUBLE WALL dump body, 11.0 to 13.6 struck cubic yard capacity; 34 inch high 10 gauge 304 stainless steel OUTER SIDE WALLS with fully boxed dirt shedding boxed top rails, dirt shedding lower rub rails, integral full length pressed in horizontal body side bracing with additional vertical bracing, front and rear corner pillars and 3/16 inch AR400 180KPSI ABRASION/IMPACT RESISTANT INNER WALLS; 42 inch high 10 gauge 304 stainless steel tailgate with 6 panel style bracing, fully boxed perimeter with dirt shedding top and bottom rails, one intermediate dirt shedding horizontal rail, two intermediate vertical rails, 3/16 inch AR400 180KPSI ABRASION/IMPACT RESISTANT INNER LINER, heavy duty 1 inch thick stainless steel upper offset hinge hardware with 1-1/2 inch diameter stainless steel pins, heavy duty 1 inch thick stainless steel lower latch fingers with 1-1/2 inch diameter stainless steel lower tailgate pins and air operated release mechanism with two (2) double acting pneumatic cylinder located vertically in each rear body corner post; CURBSIDE HINGED SWING TAILGATE; 10 gauge 304 stainless steel front bulkhead with formed in top rail with additional horizontal reinforcement bracing, 3/16 inch AR400 180KPSI ABRASION/IMPACT RESISTANT INNER LINER and recessed doghouse for telescopic hoist; crossmemberless western style smooth bottom understructure with 3/8 inch AR400 180KPSI ABRASION/IMPACT RESISTANT INNER steel plate floor and STRUCTURAL STEEL I-BEAM longitudinals; 24 inch 7 gauge 304 stainless steel cab shield fully welded to dump body front bulkhead; NTEA Class 120 marathon 63138 three stage double acting power up/power down telescopic hoist rated at 42 tons capacity in this configuration; stainless steel components left in natural 304-2B finish, all steel components primed and painted black; Dump body understructure and chassis undercoated, etc.

BODY/ CHASSIS RELATED ACCESSORIES AND MISC.:

Body mounted three step stainless fold up ladder with two additional body side mounted stainless steel steps and stainless steel grab handles; Full length stainless steel tarp rail on both sides of body; Stainless steel clamp style shovel holder; Rubber mud flaps behind rear wheels; Poly fenders with heavy duty offset stainless steel mounting hardware over rear duals; 3/4 inch thick full width rear towing plate with 30 ton pintle hook and 1 inch diameter lashing rings; Hardwood side boards; Red/White conspicuity tape system installed body lower rub rails and tailgate bracing, etc.

LOAD SENSING CENTRAL HYDRAULIC SYSTEM:

Central hydraulic system configured to operate double acting telescopic dump body hoist circuits, double acting snow plow raise and lower circuits, snow plow single acting power angling, granular materials spreader conveyor/spinner circuits and future use of granular materials liquid prewet and bulk direct application anti-icing/deicing. System to include engine crankshaft driven Bosch Rexroth A10V074 series load sensing pressure compensated hydraulic pump, Bosch Rexroth M4 series SIX (6) spool hydraulic directional control valve- (3) air operated x (3) electric proportional operated; M4 valve remote chassis frame mounted in stainless steel combination hydraulic oil reservoir/valve enclosure; One (1) in cab dual axis air controller for plow operations and one (1) locking single axis controller for dump body hoist operation mounted on adjustable control stand; Low hydraulic oil warning with auto shut down and operator controlled momentary override; Bosch Rexroth CS550 data logging ground speed orientated electronic granular spreader/liquid controller; Bosch Rexroth snow plow power float/balance system; Stainless steel rigid intermediate tubing to the front and rear of chassis; All hydraulic hoses, fittings, adaptors, etc. to make a complete, fully tested and operational load sensing central hydraulic system

LIGHTING AND ELECTRICAL SYSTEMS:

Lighting and electrical system to include recessed rear body corner post mounted LED stop/tail/turn lamps; Recessed rear body

EXA



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 Page 2 of 4

Submitted To: STRONGSVILLE, CITY OF 18688 ROYALTON RD STRONGSVILLE, OH 44136	Date: 4/19/2017
Phone: (440) 238-5720	End User: SERVICE DEPARTMENT
Fax: (440) 238-3001	Attention: MIKE GALLAGHER
	Delivery: SEE BELOW DELIVERY NOTES
	County: CUYAHOGA
	Acct Mgr: MICHAEL BINNEY

QUOTE CONTINUED FROM PREVIOUS PAGE

corner post mounted LED back up lamps; Recessed rear body corner post mounted LED amber warning lamps; Body cab protector mounted recessed LED amber warning lamps- one (1) each forward facing street and curb sides and one (1) each side facing street and curb sides- six (6) total LED amber warning lamps; FMVSS108 LED lighting and reflector kit; Body up warning light kit; Back up alarm kit; Meyer Night Saber III plow lamps chassis hood mounted on stainless steel brackets, one piece wiring harness with Deutsch connectors for all body mounted lighting; in cab power distribution center for all up fitter installed electrical circuits; wiring schematic installed on in cab distribution panel cover, etc.

CHASSIS MOUNTED SNOW PLOW HITCH:

Concord manufactured Titan Series TTN-400OL heavy duty low profile chassis mounted front snow plow hitch with telescopic adjustable lift arm that folds down for storage; 4 x 6 inch double acting lift ram with nitrated rod; chassis specific mounting with 5/8 inch thick steel reinforced push plates; standard pin on plow coupler; and heavy duty formed channel plow hitch mounted bumpers assemblies.

POWER ANGLING SNOW PLOW:

Gledhill model 11HSBM/PR2-STE-11-MPF 11' x42" snow plow with 7 gauge steel moldboard, 1/2" x 12" rubber snow deflector, eight (8) 1/2" x 3" vertical plow moldboard ribs, eight (8) each fish tail type reinforcing ribs, three piece safety trip edge with one torsion spring per cutting edge section, torsion springs constructed of 7/8" diameter spring wire, one piece 5/8" x 8" x 11' steel cutting edge, seven (7) each connecting points between moldboard and table, m/p2 style table with 1" thick semi-circle, two (2) 4" x 20-3/4" double acting reversing cylinders; Gledhill level lift system, standard cast mushroom shoes and moldboard shoes, plow moldboard markers, front of plow painted red, back of plow painted black, pin on type plow connection with push ears on 30" centers

LEAF COLLECTION CAP, 14 FOOT STAINLESS STEEL

Concord Model LCC-14DBM-3S dump body mounted STAINLESS STEEL leaf collection cap; 96 inches wide x 168 inches long x approximately 80 inches tall (not to exceed 12 foot from ground level) from floor of dump body- All 10 gauge stainless steel sides with one (1) integral formed full length intermediate horizontal bracing, 10 gauge stainless steel front wall with two (2) integral formed full width intermediate bracing; 10 gauge stainless steel rear door with double link top hinges, and reinforced opening for leaf chute; 10 gauge stainless steel fully vented expanded metal top roof; 1/4 inch stainless steel floor, tie down/lifting lugs; rear tailgate latching bar. Unit left in natural 2B stainless steel finish.

GRANULAR MATERIALS HOPPER SPREADER-DUAL AUGER DELIVERY SYSTEM

Swenson EVDA-100-14-54 9.2 struck cubic yard 14 foot stainless steel central hydraulic system driven insert hopper spreader with DUAL AUGER delivery system; independent hydraulic drive motors for auger and spinner; stainless steel swing up stow away spinner assembly with manual assist winch; top screens over hopper; inverted vee over augers; hydraulic hookup hoses with stainless steel quick couplers; "Easy Load/Unload" storage leg kit, hopper side and front mounted rubber skirting /drapes; Auger drive motor with speed sensor for closed loop operation; Body stainless steel components left in natural 2B finish, steel components primed and painted gloss black

*****SEE ATTACHED SALES BUILD DOCUMENTS FOR COMPLETE DETAILS OF EQUIPMENT AND COMPONENTS INCLUDED WITH THIS BASE PROPOSAL***

TOTAL LIST PRICE, INSTALLED, PER UNIT	\$ 127,416.22
LESS 15% STS CONTRACT DISCOUNT OF	\$ (19,112.43)
LESS STS MULTI UNIT DISCOUNT OF	\$ (5,415.19)

TOTAL NET PRICE, INSTALLED, PER UNIT:	\$ 102,888.60
YOUR NET PRICE INSTALLED FOUR (4) UNITS	\$ 411,554.40



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QUOTE CONTINUED FROM PREVIOUS PAGE

*** MINIMUM CHASSIS REQUIREMENTS:**

1. CHASSIS TO HAVE a usable cab to axle dimension of approximately 102 inches
2. FEPTO (front engine driven pto) provision, and integral full C front frame rails that extend up to or beyond the chassis grill to allow for proper equipment installation

PAYMENT DISCOUNTS:

Per our Ohio Department of Administrative Services Contract Schedule #800507, Index #STS515 an additional 0.5% (one half of one percent) discount is available for payment(s) of invoice(s) within twenty (20) days of receipt. Payment discount will be noted on invoice(s).

WARRANTY INFORMATION:

Concord Road Equipment Mfg., Inc. truck equipment packages include a parts and labor warranty for a total period of five (5) years; first thirty-six (36) months at 100% parts and labor on all workmanship and components, second twenty-four (24) months at 50% labor only. Other supplier / component warranties that exceed Concord's base warranty will remain in effect. All warranty periods begin after completion / delivery of equipment, components, and accessories. When applicable, Concord "Titan" series snow plow hitches carry a full 100% parts and labor warranty for five (5) years. When applicable, TBEI series dump body hoists have additional manufacturer warranty coverage - first 36 months at 100% parts and labor, second 24 months at 50% parts and labor. Warranties do not include normally considered wear and maintenance items (such as plow blades, augers, conveyor chains, hydraulic couplers, filters, spinner drive hydraulic motors, spinner disks, chains, sprockets, bearings, etc.); routine adjustments and/or calibrations; abuse, neglect, misuse, and/or improper operation; lack of maintenance (including component corrosion), inspections, and/or training; and/or consequential damages as a result thereof.

ESTIMATED DELIVERY PERIOD:

Based on the date of this proposal, the job completion and corresponding delivery period is projected to be approximately 90-150 days after receipt of required purchase order(s), letter(s) of intent, letter(s) to proceed, and if applicable, the arrival of your chassis(s) to Concord Road Equipment Mfg., Inc. This projected job completion and corresponding delivery period is only an estimate that may be shorter or longer in accordance with the date that your order is placed, the arrival date of required authorizations, delivery date of your chassis(s), and the lead times of Concord Road Equipment Mfg., Inc. primary suppliers at the time your order is placed. Concord Road Equipment Mfg., Inc. is not responsible for delays that are beyond its reasonable effort and capability to control including but not limited to; strikes and labor disputes, primary supplier delays or product shortages, delays in freight, acts of god, etc.

Per Concord Road Equipment Mfg., Inc. Contract 800507 Schedule STS 515 with the Ohio Department of Administrative Services, completed deliveries can range from 60-210 days after receipt of customer order(s), and if applicable, after arrival of your chassis(s) to Concord Road Equipment Mfg., Inc.

*** INSURANCE:**

Your chassis' and/or equipment are insured while in Concord Road Equipment's possession. This includes all properties, buildings, lots, etc. A copy of our complete garage-keepers insurance policy is available upon request.



Quote 65756

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Submitted To:
STRONGSVILLE, CITY OF
18688 ROYALTON RD
STRONGSVILLE, OH 44136

Date: 4/19/2017
End User: SERVICE DEPARTMENT
Attention: MIKE GALLAGHER
Delivery: SEE BELOW DELIVERY NOTES
County: CUYAHOGA
Acct Mgr: MICHAEL BINNEY

Phone: (440) 238-5720

Fax: (440) 238-3001

QUOTE CONTINUED FROM PREVIOUS PAGE

Authorized by  _____
JEFFERY S. WARFIELD

I/We hereby accept the above quotation including all terms and conditions, and place an order for the proposed item(s) on ___/___/___
(today's date) for a total amount of \$_____ (please include selected options, if applicable).

Accepted By _____

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements are contingent upon strikes, accidents, or delays beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Worker's Compensation.



Quote 65757

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Phone: (440) 238-5720	Fax: (440) 238-3001	Acct Mgr: MICHAEL BINNEY

PER STATE OF OHIO STATE TERM SCHEDULE CONTRACT; SCHEDULE NUMBER: 800507; INDEX NUMBER: STS515- FOUR (4) MORE OR LESS CONCORD MINUTEMAN SNOW AND ICE CONTROL EQUIPMENT PACKAGE TO BE INSTALLED ON CUSTOMER SUPPLIED NEW SINGLE AXLE CLASS 8 CAB AND CHASSIS(S) TO INCLUDE THE FOLLOWING:

COMBINATION DUMP BODY SPREADER:

CONCORD NOR-10-SDS3442FFC NOREASTER series 10 foot long all 304 stainless steel combination dump body spreader with flat floor and integral rear delivery center conveyor delivery system, 7.4 to 9.5 struck cubic yard capacity; 34 inch high 7 gauge 304 stainless steel sides with fully boxed dirt shedding boxed top rails, dirt shedding lower rub rails, integral full length pressed in horizontal body side bracing with additional vertical bracing, and front and rear corner pillars; 44 inch high 7 gauge 304 stainless steel tailgate with 6 panel style bracing, fully boxed perimeter with dirt shedding top and bottom rails, one intermediate dirt shedding horizontal rail, two intermediate vertical rails, heavy duty 1 inch thick stainless steel upper offset hinge hardware with 1-1/2 inch diameter stainless steel pins, heavy duty 1 inch thick stainless steel lower latch fingers with 1-1/2 inch diameter stainless steel lower tailgate pins and air operated release mechanism with double acting pneumatic cylinder located vertically in rear dump body corner post, center mounted 304 stainless steel adjustable sliding discharge door with additional 304 stainless steel summer fill panel; 7 gauge 304 stainless steel front bulkhead with formed in top rail with additional horizontal reinforcement bracing and recessed doghouse for telescopic hoist; crossmemberless western style smooth bottom understructure with 1/4 inch 304 stainless steel plate floor and 1/4 inch thick 304 stainless steel boxed trapezoidal tubular longitudinal with integral chain cover; conveyor delivery system constructed with D667XH pintle chain with 1/2 inch x 1-1/2 inch bars welded to every link recessed into center of body floor with 1/4 inch stainless steel bolt-in replaceable conveyor floor and conveyor cover plate; 304 stainless steel underbody pan with front chain enclosure panel; 24 inch 7 gauge 304 stainless steel cab shield fully welded to dump body front bulkhead; Four section steel hinged top screens; stow-away spinner assembly; NTEA Class 70 marathon 5399 three stage double acting power up/power down telescopic hoist rated at 27.5 tons capacity in this configuration; stainless steel components left in natural 304-2B finish, dump body understructure and all steel components primed and painted black; Dump body understructure and chassis undercoated, etc.

BODY/ CHASSIS RELATED ACCESSORIES AND MISC.:

Body mounted three step stainless fold up ladder with two additional body side mounted stainless steel steps and stainless steel grab handles; Full length stainless steel tarp rail on both sides of body; Stainless steel clamp style shovel holder; Rubber mud flaps behind rear wheels; Poly fenders with heavy duty offset stainless steel mounting hardware over rear duals; 3/4 inch thick full width rear towing plate with 30 ton pintle hook and 1 inch diameter lashing rings; Hardwood side boards; Red/White conspicuity tape system installed body lower rub rails and tailgate bracing, etc.

LOAD SENSING CENTRAL HYDRAULIC SYSTEM:

Central hydraulic system configured to operate double acting telescopic dump body hoist circuits, double acting snow plow raise and lower circuits, snow plow single acting power angling, and granular materials spreader conveyor/spinner circuits. System to include engine crankshaft driven Bosch Rexroth A10V074 series load sensing pressure compensated hydraulic pump, Bosch Rexroth M4 series five (5) spool hydraulic directional control valve- (3) air operated x (3) electric proportional operated; M4 valve remote chassis frame mounted in stainless steel combination hydraulic oil reservoir/valve enclosure; One (1) in cab dual axis air controller for plow operations and one (1) locking single axis controller for dump body hoist operation mounted on adjustable control stand; Low hydraulic oil warning with auto shut down and operator controlled momentary override; Bosch Rexroth CS550 data logging ground speed orientated electronic granular spreader/liquid controller; Bosch Rexroth snow plow power float/balance system; Stainless steel rigid intermediate tubing to the front and rear of chassis; All hydraulic hoses, fittings, adaptors, etc. to make a complete, fully tested and operational load sensing central hydraulic system

LIGHTING AND ELECTRICAL SYSTEMS:

QUOTE CONTINUED ON NEXT PAGE



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QUOTE CONTINUED FROM PREVIOUS PAGE

Lighting and electrical system to include recessed rear body corner post mounted LED stop/tail/turn lamps; Recessed rear body corner post mounted LED back up lamps; Recessed rear body corner post mounted LED amber warning lamps; Body cab protector mounted recessed LED amber warning lamps- one (1) each forward facing street and curb sides and one (1) each side facing street and curb sides- six (6) total LED amber warning lamps; FMVSS108 LED lighting and reflector kit; Body up warning light kit; Back up alarm kit; Meyer Night Saber II plow lamps chassis hood mounted on stainless steel brackets, one piece wiring harness with Deutsch connectors for all body mounted lighting; in cab power distribution center for all up fitter installed electrical circuits; wiring schematic installed on in cab distribution panel cover, etc.

CHASSIS MOUNTED SNOW PLOW HITCH:

Concord manufactured Titan Series TTN-400OL heavy duty low profile chassis mounted front snow plow hitch with telescopic adjustable lift arm that folds down for storage; 4 x 6 inch double acting lift ram with nitrated rod; chassis specific mounting with 5/8 inch thick steel reinforced push plates; standard pin on plow coupler; and heavy duty formed channel plow hitch mounted bumpers assemblies.

POWER ANGLING SNOW PLOW:

Gledhill model 11HSBM/PR2-STE-11-MPF 11' x42" snow plow with 7 gauge steel moldboard, 1/2" x 12" rubber snow deflector, eight (8) 1/2" x 3" vertical plow moldboard ribs, eight (8) each fish tail type reinforcing ribs, three piece safety trip edge with one torsion spring per cutting edge section, torsion springs constructed of 7/8" diameter spring wire, one piece 5/8" x 8" x 11' steel cutting edge, seven (7) each connecting points between moldboard and table, m/p2 style table with 1" thick semi-circle, two (2) 4" x 20-3/4" double acting reversing cylinders; Gledhill level lift system, standard cast mushroom shoes and moldboard shoes, plow moldboard markers, front of plow painted red, back of plow painted black, pin on type plow connection with push ears on 30" centers

ON BOARD 120 GALLON LIQUID PREWETTING SYSTEM TO INCLUDE:

120 gallon upright poly liquid storage tank installed across chassis frame rails between back of chassis cab and front of combo dump body/spreader; Stainless steel poly tank cradle assembly; One (1) additional Bosch Rexroth M4 series valve section to drive prewet system power unit hydraulic drive motor; Bosch Rexroth prewet pump/power unit in stainless steel enclosure; required liquid and hydraulic plumbing; System to be seamlessly operated from in cab Bosch Rexroth CS550 spreader controller that has been included in base unit pricing.

SEE ATTACHED SALES BUILD DOCUMENTS FOR COMPLETE DETAILS OF EQUIPMENT AND COMPONENTS INCLUDED IN THIS BASE PROPOSAL.

Table with 2 columns: Description and Price. Rows include: TOTAL LIST PRICE, INSTALLED, PER UNIT (\$ 98,918.28); LESS 15% STS CONTRACT DISCOUNT OF (\$ (14,837.74)); LESS STS MULTI UNIT DISCOUNT OF (\$ (4,204.03)); TOTAL NET PRICE, INSTALLED, PER UNIT: (\$ 79,876.51); YOUR NET PRICE INSTALLED FOUR (4) UNITS (\$ 319,506.04)

MINIMUM CHASSIS REQUIREMENTS:

TO HAVE 102-104 inches CA axle dimension required with option #1 liquid prewet system; a FEPTO (front engine driven pto) provision, and integral full C front frame rails that extend up to or beyond the chassis grill to allow for proper equipment installation

* PAYMENT DISCOUNTS:

QUOTE CONTINUED ON NEXT PAGE



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QUOTE CONTINUED FROM PREVIOUS PAGE

Per our Ohio Department of Administrative Services Contract Schedule #800507, Index #STS515 an additional 0.5% (one half of one percent) discount is available for payment(s) of invoice(s) within twenty (20) days of receipt. Payment discount will be noted on invoice(s).

* WARRANTY INFORMATION:

Concord Road Equipment Mfg., Inc. truck equipment packages include a parts and labor warranty for a total period of five (5) years; first thirty-six (36) months at 100% parts and labor on all workmanship and components, second twenty-four (24) months at 50% labor only. Other supplier / component warranties that exceed Concord's base warranty will remain in effect. All warranty periods begin after completion / delivery of equipment, components, and accessories. When applicable, Concord "Titan" series snow plow hitches carry a full 100% parts and labor warranty for five (5) years. When applicable, TBEI series dump body hoists have additional manufacturer warranty coverage - first 36 months at 100% parts and labor, second 24 months at 50% parts and labor. Warranties do not include normally considered wear and maintenance items (such as plow blades, augers, conveyor chains, hydraulic couplers, filters, spinner drive hydraulic motors, spinner disks, chains, sprockets, bearings, etc.); routine adjustments and/or calibrations; abuse, neglect, misuse, and/or improper operation; lack of maintenance (including component corrosion), inspections, and/or training; and/or consequential damages as a result thereof.

* ESTIMATED DELIVERY PERIOD:

Based on the date of this proposal, the job completion and corresponding delivery period is projected to be approximately 90-150 days after receipt of required purchase order(s), letter(s) of intent, letter(s) to proceed, and if applicable, the arrival of your chassis(s) to Concord Road Equipment Mfg., Inc. This projected job completion and corresponding delivery period is only an estimate that may be shorter or longer in accordance with the date that your order is placed, the arrival date of required authorizations, delivery date of your chassis(s), and the lead times of Concord Road Equipment Mfg., Inc. primary suppliers at the time your order is placed. Concord Road Equipment Mfg., Inc. is not responsible for delays that are beyond its reasonable effort and capability to control including but not limited to; strikes and labor disputes, primary supplier delays or product shortages, delays in freight, acts of god, etc.

Per Concord Road Equipment Mfg., Inc. Contract 800507 Schedule STS 515 with the Ohio Department of Administrative Services, completed deliveries can range from 60-210 days after receipt of customer order(s), and if applicable, after arrival of your chassis(s) to Concord Road Equipment Mfg., Inc.

* INSURANCE:

Your chassis' and/or equipment are insured while in Concord Road Equipment's possession. This includes all properties, buildings, lots, etc. A copy of our complete garage-keepers insurance policy is available upon request.

Authorized by [Signature]
JEFFERY S. WARFIELD

I /We hereby accept the above quotation including all terms and conditions, and place an order for the proposed item(s) on ___/___/___ (today's date) for a total amount of \$_____ (please include selected options, if applicable).

Accepted By _____

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements are contingent upon strikes, accidents, or delays beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Worker's Compensation.