CITY OF STRONGSVILLE, OHIO

ORDINANCE NO. 2022 – 171

By: Mayor Perciak and All Members of Council

AN ORDINANCE AUTHORIZING THE MAYOR TO ENTER INTO A CONTRACT FOR THE PURCHASE OF TWO NEW STRYKER POWER PRO COTS AND TWO NEW STRYKER POWER LOAD SYSTEMS WITH RELATED APPURTENANCES FOR USE BY THE CITY'S FIRE AND EMERGENCY SERVICES DEPARTMENT, AND FOR TRADE-IN OF EXISTING FIRE DEPARTMENT EQUIPMENT, WITH CREDIT TO BE APPLIED TO THE PURCHASE PRICE, ALL WITHOUT PUBLIC BIDDING, AND DECLARING AN EMERGENCY.

WHEREAS, the City's Fire and Emergency Services has two (2) existing Stryker Power Pro Cots and two (2) Stryker Power Load Systems which are obsolete and no longer needed for municipal public purpose, as more fully set forth in Exhibit A attached hereto and incorporated herein by reference; and

WHEREAS, the Fire Department is in immediate need of new Stryker Power Pro Cots and Stryker Power Load Systems; and

WHEREAS, pursuant to Article IV, §3(e) of the City Charter, the Director of Finance is authorized to sell obsolete or surplus equipment in such manner as Council may by ordinance authorize; and

WHEREAS, the Fire Department is in immediate need of replacing the obsolete equipment with two (2) new Stryker Power Pro Cots and two (2) new Stryker Power Load Systems, all with related appurtenances as reflected in Exhibit A; and

WHEREAS, Stryker is the unique and sole source provider of such equipment; and

WHEREAS, said vendor has agreed to provide such new equipment and services to the City at a cost below the General Services Administration (GSA) contract pricing; and

WHEREAS, this Council is desirous of having the Director of Finance sell and trade-in the existing obsolete aforementioned equipment and have the selling price credited against the purchase price of the new equipment and appurtenances; and

WHEREAS, therefore, this Council wishes to enter into a contract with Stryker for the purchase of equipment and services.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF STRONGSVILLE, COUNTY OF CUYAHOGA AND STATE OF OHIO, BY UNANIMOUS AFFIRMATIVE VOTE:

Section 1. That this Council finds that the City's Fire and Emergency Services is in need of two (2) new Stryker Power Pro Cots and two (2) new Stryker Power Load Systems, all with related appurtenances, which can be obtained most competitively through Stryker.

Section 2. That this Council finds and determines that there is an immediate and present emergency in the operation of the Fire Department of the City of Strongsville in that the Fire Department has two (2) Stryker Power Pro Cots and two (2) Stryker Power Load Systems, which are obsolete and no longer needed for any municipal purpose, and further finds that it will be in the best interests of the City to sell such equipment and have the selling price applied as a credit against the purchase of the new Stryker Power Pro Cots and Stryker Power Load Systems, with appurtenances, pursuant to O.R.C. §721.15, and without public auction.

Section 3. That, for the reasons aforesaid, the Mayor be and is hereby authorized to enter into a contract with **STRYKER** for the purchase of two (2) new Stryker Power Pro Cots and two (2) new Stryker Power Load Systems, all with related appurtenances, in the total amount of $91,333.70, including trade-ins and discounts, which said vendor has agreed to provide at a cost below General Services Administration (GSA) contract pricing, as more fully set forth in Exhibit A attached hereto and incorporated herein by reference.

Section 4. That the funds for the purposes of said contract have been appropriated and shall be paid from the Emergency Vehicle Fund.

Section 5. That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this Ordinance were adopted in an open meeting of this Council; and that all deliberations of this Council, and any of its committees, that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

Section 6. That this Ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, property, health, safety and welfare of the City, and for the further reason that it is immediately necessary to enter into said contract in order to purchase critical equipment, maintain continuity in the operation of the City of Strongsville Fire Department, to provide for the safety and welfare of the public, and to conserve public funds. Therefore, provided this Ordinance receives the unanimous affirmative vote of all members elected to Council, it shall take effect and be in force immediately upon its passage and approval by the Mayor.

Jim Kosek
President of Council

Date Passed: November 21, 2022

	Yea	Nay
Carbone	✓	
Clark	✓	
DeMio	✓	
Kaminski	✓	
Kosek	✓	
Roff	✓	
Short		

Approved: Thomas D. Berner
Mayor

Date Approved: Nov. 21, 2022

Attest: Aimee Pientka
Clerk of Council

Ord. No. 2022-171 Amended:
1st Rdg. 11-21-22 Ref:
2nd Rdg. Suspended Ref:
3rd Rdg. Suspended Ref:

Public Hrg. Ref:
Adopted: 11-21-22 Defeated:

Purchase Order Form

stryker

Account Manager : Brandon Bucher

Cell Phone : 480 331 0979

Purchase Order Date : 10-19-2022 06:38:00 -0400

Expected Delivery Date : APR 2023

Stryker Quote Number : 10508614

Customer PO Number :

Bill To	Customer # : 1281336
Company Name :	CITY OF STRONGSVILLE
Contact or Department :	
Street Address :	16099 FOLTZ PKWY
Addt'l Address Line :	
City, ST, ZIP :	STRONGSVILLE, Ohio, 44149
Phone :	

Authorized Customer Initials _____

Ship To / End User	Customer # : 1074370
Company Name :	STRONGSVILLE FIRE DEPT
Contact or Department :	
Street Address :	17000 PROSPECT AVE
Addt'l Address Line :	
City, ST, ZIP :	STRONGSVILLE, Ohio , 44149
Phone :	

Authorized Customer Initials _____

Deliver To	Customer # : 1074370
Company Name :	Pfund Superior
Contact or Department :	
Street Address :	221 Chester Drive
Addt'l Address Line :	Lower Burrell, PA 15068
City, ST, ZIP :	
Phone :	

Authorized Customer Initials _____

Description	Total
	$91,333.70

Total : $91,333.70

Attachment: Stryker Quote Number : 10508614

Stryker Terms and Conditions
www.strykeremergencycare.com/terms

EX.A

Purchase Order Form

stryker

Accounts Payable Contact Information

Name :

Email :

Phone :

Authorized Customer Signature CITY OF STRONGSVILLE

Name : Thomas P. Perciak

Title : Mayor

Signature : Thomas P. Perciak

Date : Nov. 21, 2022

Attachment: Stryker Quote Number : 10508614

Stryker Terms and Conditions
www.strykeremergencycare.com/terms

stryker

powered systems 2 - smk

Quote Number: 10508614

Version: 1

Prepared For: STRONGSVILLE FIRE DEPT

Attn:

Remit to: **Stryker Medical**
P.O. Box 93308
Chicago, IL 60673-3308

Rep: Brandon Bucher

Email: brandon.bucher@stryker.com

Phone Number:

Mobile: +1 4803310979

Quote Date: 10/19/2022

Expiration Date: 01/17/2023

Delivery Address		**End User - Shipping - Billing**		**Bill To Account**	
Name:	Pfund Superior Lifeline	Name:	STRONGSVILLE FIRE DEPT	Name:	CITY OF STRONGSVILLE
Account #:	1074370	Account #:	1074370	Account #:	1281336
Address:	221 Chester Drive Attn Strongsville	Address:	17000 PROSPECT AVE	Address:	16099 FOLTZ PKWY
	New Kensington		STRONGSVILLE		STRONGSVILLE
	Pennsylvania 15068		Ohio 44149		Ohio 44149

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	650705550001	6507 POWER PRO 2, HIGH CONFIG	2	$27,156.15	$54,312.30
2.0	639005550001	MTS POWER LOAD *INCLUDES FLOOR PLATE*	2	$25,010.70	$50,021.40

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-SPCOT-PP2	TR-SYK PCOT TO PP2	2	-$2,500.00	-$5,000.00
TR-SPL-PL	TRADE-IN-STRYKER POWER LOAD TOWARDS PURCHASE OF POWERLOAD	2	-$4,000.00	-$8,000.00

Price Totals:

Total Discount % Off:	14.15%
Estimated Sales Tax (0.000%):	$0.00
Freight/Shipping:	$0.00
Grand Total:	$91,333.70

Comments: Matching delivery of Pfund/LifeLine new squads on order.

PENDING APPROVAL

Stryker Medical - Accounts Receivable - accountsreceivable@stryker.com - PO BOX 93308 - Chicago, IL 60673-3308

stryker

powered systems 2 - smk

Quote Number:	10508614	Remit to:	**Stryker Medical**
			P.O. Box 93308
Version:	1		Chicago, IL 60673-3308
Prepared For:	STRONGSVILLE FIRE DEPT	Rep:	Brandon Bucher
	Attn:	Email:	brandon.bucher@stryker.com
		Phone Number:	
		Mobile:	+1 4803310979
Quote Date:	10/19/2022		
Expiration Date:	01/17/2023		

Tier 2 Ambulance dealer (Lifeline) discount applied. Trade in credits applied. Delay delivery to match Lifeline timeline of new squads.

Prices: In effect for 30 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

PENDING APPROVAL

Capital Terms and Conditions:
Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at https://www.strykeremergencycare.com/terms.

PENDING APPROVAL

Signature:

Email: brian.tomcany@strongsville.org

stryker

March 2022

Power-LOAD® Cot Fastener sole source information

To whom it may concern,

Stryker certifies that we are the sole manufacturer of Stryker's Power-LOAD Cot Fastener (Model 6390). This correspondence is to inform you of the characteristics of the Power-LOAD Cot Fastener. These characteristics can be broken down into two primary categories: **qualifications** and **ease of use**.

Stryker's Power-LOAD (Model 6390) Cot Fastener is mounted within the patient compartment and is intended to aid in the loading/unloading of patients. Stryker's Power-LOAD is the only powered cot fastening system that meets the following:

Qualifications:

- IPX6: The system is tested to withstand powerful water jets.
- IEC 60601-1 and IEC 60601-1-2: The Power-LOAD Cot Fastener conforms to industry standards for mechanical and electrical safety for medical electrical devices, as well as electromagnetic compatibility and immunity.
- BS EN-1789:2007, clause 4.5.9 when used with Power-PRO Cot and X-Restraints: This is a European dynamic crash test which subjects a 50th percentile dummy to nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges.
- SAE J3027 compliant when used with Stryker's Power-PRO Cot and X-Restraints

Ease of use:

- Provides a linear guide for loading and unloading the cot.
- Allows for remote actuation from Power-PRO foot end controls.
- Engages to the cot during loading and unloading, providing a means of lifting and lowering.
- Safe working load of 870 lb and capable of lifting patients weighing up to 700 lb.
- Mounts inside the patient compartment to prevent environmental exposure and corrosion.
- Power washable.
- Capable of inductively charging Stryker's SMRT Battery.

Please contact your Sales Representative for further information.

Sincerely,

John Guyeskey, Sr. Manager, Downstream Marketing

Stryker or its affiliated entities own, use, or have applied for the following trademarks or service marks: Power-LOAD, Power-PRO, SMRT, Stryker. All other trademarks are trademarks of their respective owners or holders.

The absence of a product, feature, or service name, or logo from this list does not constitute a waiver of Stryker's trademark or other intellectual property rights concerning that name or logo.

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March 2022

To whom it may concern,

Stryker certifies that we are the sole manufacturer of the Power-PRO™ 2 ambulance cot (Model 6507). This correspondence is to inform you of the characteristics of the Power-PRO 2 ambulance cot. These characteristics can be broken down into two primary categories: independent qualification and ease of use and maintenance.

Independent qualification

- IP36: The system is tested to withstand powerful water jets.
- Conforms to IEC 60601-1, IEC 60601-1-2, IEC 60601-1-12: The Power-PRO 2 cot conforms to industry standards for mechanical and electrical safety for medical electrical equipment intended for use in emergency medical services environment, as well as electromagnetic compatibility and immunity.
- Meets BS EN 1789 crash test safety standards when used with Power-LOAD/Performance-LOAD cot fastener and X-restraints: This is a European dynamic crash test which subjects a 50th percentile dummy to nominal 10g deceleration for a minimum of 50ms. Following the test there shall be no sharp edges or danger to the safety of persons in the road ambulance.
- Meets SAE J3027 dynamic crash test safety standards when used with Power-LOAD/Performance-LOAD cot fastener and X-Restraints.
- Designed to conform to KKK-A-1822, CAAS-GVS, NFPA-1917.
- Meets the following:
    - 16 CFR 1632 (U.S. Flammability)
    - BS EN 597-1 (European Flammability)
    - BS EN-1865-2, BS EN-1865-3 (European Power Assisted cots)
    - Meets AS/NSZ-4535 dynamic crash test safety standards when used with Power-LOAD cot fastener and X-restraints.

Ease of use and maintenance

- The cot has a weight capacity of 700 pounds.
- The cot has an adjustable loading height (up to 36 inches). Operators can use the cot control switches at the foot end of the cot to match any ambulance deck height.
- The cot can extend to 84 inches to allow for better leverage when manually loading/unloading.
- The cot can retract to 60 inches to allow for better mobility in tight spaces.
- The lithium-ion battery is placed at the foot end of the cot and can be accessed with a single hand.
- The battery's LED bars indicate battery power level, as well as charging and error status.
- The cot features a foot end light to help medics navigate through dark environments.
- Reflectors on the cot legs increase visibility for enhanced safety.
- The cot is equipped with Smart Equipment Management™(SEM™), an interactive dashboard that helps you maximize your investment, minimize downtime and remotely manage your fleet.
- When unloading with the manual release handle, the cot utilizes hydraulic dampening. The cot will not abruptly jar the operator or patient.
- The cot is equipped with a bumper detection system that will stop the extension of the legs if they are obstructed while the cot is suspended.
- The cot legs power-retract and power-extend in 1.5 seconds, which speeds load and unload time.

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- The foot end lifting bars and cot control switches at two different heights provide optimum ergonomics to most operator heights.
- The transport height feature lowers the cot to a suggested level at the touch of a button for safe patient transport outside an ambulance.
- The foot end is equipped with a transport handle to provide better ergonomics while in transport height.
- The cot has 6 x 2 inch, sealed casters and bearings, including integrated steer and wheel locks that can be activated from the head end or foot end of the cot.
- The cot features powder-coating of the entire aluminum frame (including the patient handling surfaces), eliminating aluminum oxidation throughout the cot.
- The cot is power washable.

Please contact your account manager for more information.

Sincerely,

John Guyeskey, Sr. Manager, Downstream Marketing

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