

CITY OF STRONGSVILLE, OHIO

ORDINANCE NO. 2024 – 024

By: Mayor Perciak and All Members of Council

**AN ORDINANCE AUTHORIZING PARTICIPATION IN UNITED STATES GENERAL SERVICES ADMINISTRATION CONTRACTS FOR THE PURCHASE OF HARDWARE, COMPUTERS AND SOFTWARE SUPPORT SERVICES FOR USE BY THE CITY OF STRONGSVILLE DEPARTMENT OF COMMUNICATION & TECHNOLOGY; AUTHORIZING THE MAYOR AND THE DIRECTOR OF FINANCE TO DO ALL THINGS NECESSARY TO ENTER INTO AGREEMENTS IN CONNECTION THEREWITH; AND DECLARING AN EMERGENCY.**

WHEREAS, Federal law provides the opportunity for state, local, regional or tribal governments or any instrumentality thereof to participate in contracts of the United States General Services Administration for the purchase of a variety of information technology from contracts awarded under General Services Administration Federal Supply Schedule for General Purpose Commercial Information Technology Equipment, Software and Services, as well as from contracts under the Corporate Schedule containing information technology special item numbers; and

WHEREAS, the City's Director of Communication & Technology has advised the Administration that the City's existing computer servers that run essentially all internal applications and systems across all City departments must be replaced with upgraded hardware and five (5) year end-of-life warranties, along with extending software support on current servers for data recovery, in order that all critical City technology systems will be maintained and protected; and

WHEREAS, based upon such recommendation of the City's Director of Communication & Technology, this Council wishes to take advantage of that opportunity to participate in the United States General Services Administration contracts in connection with the purchase of hardware, software support services and desktop computers (Contract No. GS-35F-303DA) for use by the Department of Communication & Technology.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF STRONGSVILLE, COUNTY OF CUYAHOGA AND STATE OF OHIO:

**Section 1.** That the Mayor be and is hereby authorized and directed to request authority in the name of the City of Strongsville to participate in the United States General Services Administration Federal Supply Schedule for General Purpose Commercial Information Technology Equipment, Software, and Services contracts for the purchase of hardware, software support services and desktop computers, along with extending software support on current servers for data recovery from **GHA TECHNOLOGIES, INC., an authorized dealer for Promark Technology, Inc.**, for use by the City's Department of Communication & Technology, in an amount not to exceed \$197,338.51 based upon the rates set forth in the price list for such contract, which the General Services Administration has entered into pursuant to law that is on file with the City's Director of Communication & Technology, and summarized collectively on the Exhibit A attached hereto and incorporated herein.

CITY OF STRONGSVILLE, OHIO  
ORDINANCE NO. 2024 – 024  
Page 2

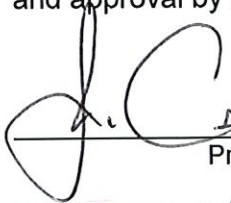
**Section 2.** That the City of Strongsville hereby agrees to be bound by the terms and conditions prescribed by the United States General Services Administration for such purchases and to directly pay the vendor, under each such contract of the United States General Services Administration in which the City participates for items and services it receives pursuant to the contracts.

**Section 3.** That the Mayor, Director of Finance and Director of Communication & Technology be and are hereby authorized to enter into and execute such agreements and documents as may be necessary to participate in the United States General Services Administrative Cooperative Purchasing Program.

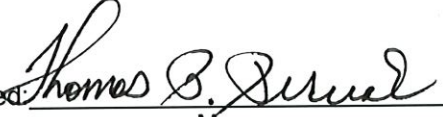
**Section 4.** That the funds for the purposes of this Ordinance have been appropriated and shall be paid from the General Fund.

**Section 5.** That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this Ordinance were adopted in an open meeting of this Council; and that all deliberations of this Council, and any of its committees, that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

**Section 6.** That this Ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, property, health, safety and welfare, and for the further reason that it is immediately necessary to participate in the program and purchase such hardware and software support to upgrade and replace obsolete equipment in order to maintain critical information technology and services for the City, and to conserve public funds. Therefore, provided this Ordinance receives the affirmative vote of two-thirds of all members elected to Council it shall take effect and be in force immediately upon its passage and approval by the Mayor, otherwise from and after the earliest period allowed by law.

  
\_\_\_\_\_  
President of Council  
Date Passed: 02 20 2024

	<u>Yea</u>	<u>Nay</u>
Carbone	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Clark	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Kaminski	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Kosek	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Roff	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Short	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Spring	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Approved:   
\_\_\_\_\_  
Mayor

Date Approved: Feb. 20, 2024

Attest:   
\_\_\_\_\_  
Clerk of Council

Ord. No. 2024-024 Amended: \_\_\_\_\_  
1<sup>st</sup> Rdg. 02-20-24 Ref: \_\_\_\_\_  
2<sup>nd</sup> Rdg. Suspended Ref: \_\_\_\_\_  
3<sup>rd</sup> Rdg. Suspended Ref: \_\_\_\_\_

Public Hrg. \_\_\_\_\_ Ref: \_\_\_\_\_  
Adopted: 02-20-24 Defeated: \_\_\_\_\_



**GHA Technologies, Inc.**  
Dept. #2090  
PO Box 29661  
Phoenix, Arizona 85038  
United States  
<http://www.gha-associates.com>  
(P) 480-951-6865  
(F) 480-951-6956

### Quotation (Open)

**Date**  
Jan 17, 2024 02:21 PM EST

**Modified Date**  
Feb 07, 2024 10:55 AM EST

**Quote #**  
2766894 - rev 1 of 1

**Description**  
Scale Computing - Option One

**SalesRep**  
Lottig, Jim  
(P) 440-783-7546  
(F) 440-212-7076

**Customer Contact**  
Sems, David  
(P) 440-580-3193  
[david.sems@strongsville.org](mailto:david.sems@strongsville.org)

**EXHIBIT A**

**Customer**  
City of Strongsville (CO45919)  
Sems, David  
16099 Foltz Pkwy  
Strongsville, OH 44149  
United States

**Bill To**  
City of Strongsville  
Grace, Katie  
16099 Foltz Pkwy  
Strongsville, OH 44149  
United States  
(P) 440-580-3191  
[katie.grace@strongsville.org](mailto:katie.grace@strongsville.org)

**Ship To**  
City of Strongsville  
Technology, Communication &  
13213 Pearl Road  
Strongsville, OH 44136  
United States  
(P) 440-580-3193  
[david.sems@strongsville.org](mailto:david.sems@strongsville.org)











**Customer PO:**

**Terms:**  
Undefined

**Ship Via:**  
FedEx Ground

**Special Instructions:**

**Carrier Account #:**

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
1		<b>XEON SP CPU 9X HDD 3XNVME HC5450D CHASSIS</b>	CHA-3-1B	Yes	3	\$20,044.81	\$60,134.43
2		<b>INTEL GOLD 5415+ 8C/16T 2.9GHZ 4400MT/S</b>	CPU-3-1D	Yes	6	\$0.01	\$0.06
3		<b>Scale Computing</b> DDR5 - module - 64 GB - DIMM 288-pin - 4800 MHz - registered	RAM-3-15	Yes	36	\$0.01	\$0.36
4		<b>Scale Computing</b> Hard drive - 8 TB - 3.5" - SAS - component only - not for individual sale	HDD-3-04	Yes	27	\$0.01	\$0.27
5		<b>INTEL E810-DA4 4-PORT 10/25GBE SFP28</b>	NIC-3-11	Yes	3	\$0.01	\$0.03
6		<b>Scale Computing HC3 HyperCore Standard</b> Subscription license (5 years) + Software Support - 16 cores  Note: Support Term: 1/30/2024-1/29/2029	HCOS-S-5-16C	Yes	3	\$26,110.08	\$78,330.24
7		<b>ScaleCare Support</b> Extended service agreement - replacement - 5 years - shipment - response time: NBD  Note: Support Term: 1/30/2024-1/29/2029	HW-5	Yes	1	\$6,374.25	\$6,374.25
8		<b>Scale Computing</b> SSD - 7.68 TB - internal - 3.5" - U.2 PCIe (NVMe)	NVM-3-13	Yes	9	\$0.01	\$0.09
9		<b>NODE INSTALL NETWORK CONFIG REMOTE INSTALLATION</b>	QSRNNW	Yes	3	\$567.17	\$1,701.51
<b>Configuration 2</b>							
10		<b>Scale Computing Zero Downtime Hardware Refresh</b> Technical support - 1 node - assistance - English	QZDHR	Yes	3	\$256.84	\$770.52
11		<b>ScaleCare Support</b> Extended service agreement (renewal) - replacement - 1 year - shipment - response time: NBD	QRDP	Yes	3	\$0.01	\$0.03





12	 <b>SC//Fleet Manager</b> Subscription license (5 years) + Software Support - 5 clusters	FM-S-5-5	Yes	1	\$0.01	\$0.01
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Note: Support Term: 1/30/2024-1/29/2029

Subtotal: \$147,311.80  
Tax (.0000%): \$0.00  
Shipping: \$0.00  
Misc: \$0.00  
Total: \$147,311.80

\$1 Buyout	\$12,950.18 / mo. for 12 months. \$6,796.97 / mo. for 24 months. \$4,752.28 / mo. for 36 months. \$3,735.83 / mo. for 48 months. \$3,128.90 / mo. for 60 months.
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**GSA Requirements:**

Please provide physical PO

Please include GSA contract #GS-35F-303DA

Contract expiration is May 2026

Sales tax calculation is estimated and subject to change. Terms Definition: Unless agreed upon otherwise; Net 30 terms, cash in the GHA bank 30 days from the date of shipment. Lease payment calculations are estimated and may include sales tax in the payment amount. You can obtain an accurate lease quote from our leasing company. Rates are subject to change without notice.

GHA is an authorized and leading supplier for Microsoft, HP, Apple, Dell, Lenovo, VMware, IBM and Cisco. GHA does not source any of these products from the gray market. If you have a pending quotation from a competitor that is significantly less in price, that may be a strong indication of gray market involvement. Please immediately bring this to the attention of your sales professional who can verify with the manufacturer for your benefit and protection. Your sales representative can also talk to you about the risks associated with doing business with a gray market supplier.

-The prices quoted may change due to market conditions beyond our control.

-GHA cannot be responsible for manufacturer availability or delays.

-No verbal quotations or promises can be honored unless set forth herein.

-Due to many people working from home, GHA will not be responsible for the boxes if lost or stolen after the delivery has been made, and if they are lost or stolen, you still agree to pay your GHA invoice. Signature will be required on all shipments.

-Handling Fees: Handling fees charged on shipments are in addition to the freight and insurance charges and vary.

-Returns Policy: Cloud Service Provider CSP orders for Microsoft require at least 30 days of cancellation notice from Buyer. Buyer agrees to pay for any cloud subscription usage incurred. For all other CSP's, GHA will pass through and honor the cancellation policy as stated in the original contract whether 30, 60 or 90 days of cancellation notice is required. Custom computers and technology orders are non-cancellable and non-returnable. No return will be accepted after 30 days from the invoice date. Goods accepted for credit upon return will be subject to handling/restocking charge, which shall be not less than 15% of the price of Goods. Custom-made Goods are not subject to cancellation or return under any circumstances. In no case are Goods to be returned without first obtaining Seller's written permission. Goods must be securely packed in the original packaging and delivered to Seller in an undamaged condition with Buyer being solely responsible for paying all return freight expenses and keeping the GHA invoice current within 30 days from the date of shipment regardless of the reason for a return. All returns must be accompanied by an authorized RMA number, which is valid for 15 days after date of issuance. GHA Technologies makes NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE with respect to the goods described hereon. Professional Service Organizations are separate companies from GHA. GHA is not responsible for their workmanship and there is no right to offset payment.

-International shipments/returns: Customer is responsible to pay all VAT, duties, customs charges, freight forwarding services, storage, handling, foreign exchange rates/fees, miscellaneous fees from any country, expedited or return freight expenses. Customer shall be liable; GHA is NOT responsible. GHA is not responsible for any return shipment expenses.

-Supplier represents and warrants that it is an equal-opportunity employer and does not discriminate on the basis of age, race, creed, color, religion, sex, sexual orientation, gender identity, national origin, disability, marital or veteran status, or any other basis that is prohibited by law.

-This document shall be governed by the laws of the State of Arizona.

-You may view all Terms & Conditions at: <https://www.gha-associates.com/terms-and-conditions> -

-THIS QUOTE HAS BEEN PROVIDED FOR CLIENT AND GHA PURPOSES ONLY\*\*

-CORPORATE OFFICE: (REMIT PAYMENTS TO THE DEPARTMENT NUMBER AND PO BOX LISTED ABOVE; NO PAYMENTS SHOULD BE MAILED TO THE CORPORATE OFFICE) GHA Technologies, Inc. 8998 E. Raintree Drive Scottsdale, AZ 85260



**GHA Technologies, Inc.**  
Dept. #2090  
PO Box 29661  
Phoenix, Arizona 85038  
United States  
<http://www.gha-associates.com>  
(P) 480-951-6865  
(F) 480-951-6956

#### Quotation (Open)

**Date**

Jan 18, 2024 12:00 PM EST

**Modified Date**

Feb 07, 2024 12:47 PM EST

**Quote #**

2767369 - rev 1 of 1

**Description**

Scale - Years 5 & 6 Software Only Support

**SalesRep**

Lottig, Jim  
(P) 440-783-7546  
(F) 440-212-7076

**Customer Contact**

Sems, David  
(P) 440-580-3193  
[david.sems@strongsville.org](mailto:david.sems@strongsville.org)

**Customer**

City of Strongsville (CO45919)  
Sems, David  
16099 Foltz Pkwy  
Strongsville, OH 44149  
United States

**Bill To**

City of Strongsville  
Grace, Katie  
16099 Foltz Pkwy  
Strongsville, OH 44149  
United States  
(P) 440-580-3191  
[katie.grace@strongsville.org](mailto:katie.grace@strongsville.org)

**Ship To**

City of Strongsville  
Sems, David  
18688 Royalton Road  
Strongsville, OH 44136  
United States  
(P) 440-580-3193  
[david.sems@strongsville.org](mailto:david.sems@strongsville.org)



**Customer PO:****Terms:**

Undefined

**Ship Via:**

FedEx Ground

**Special Instructions:****Carrier Account #:**

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
<b>Group One</b>							
1		<b>Scale Computing HC3 HyperCore Standard</b> Subscription license (2 years) + Software Support - 16 cores	HCOS-S-2-16C	Yes	3	\$8,352.80	\$25,058.40
Note: term: 2/22/2024 to 2/21/2026							
<b>Group Two</b>							
2		<b>Scale Computing HC3 HyperCore Standard</b> Subscription license (2 years) + Software Support - 8 cores	HCOS-S-2-8C	Yes	3	\$4,663.37	\$13,990.11
Note: term: 3/7/2024 to 3/6/2026							

**Subtotal:** \$39,048.51  
**Tax (.0000%):** \$0.00  
**Shipping:** \$0.00  
**Misc:** \$0.00  
**Total:** \$39,048.51

<b>\$1 Buyout</b>	\$3,431.19 / mo. for 12 months. \$1,799.75 / mo. for 24 months. \$1,258.14 / mo. for 36 months. \$988.32 / mo. for 48 months. \$827.44 / mo. for 60 months.
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Please include GSA contract #GS-35F-303DA

Contract expiration is May 2026

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-Supplier represents and warrants that it is an equal-opportunity employer and does not discriminate on the basis of age, race, creed, color, religion, sex, sexual orientation, gender identity, national origin, disability, marital or veteran status, or any other basis that is prohibited by law.

-This document shall be governed by the laws of the State of Arizona.

-You may view all Terms & Conditions at: <https://www.gha-associates.com/terms-and-conditions> - .

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-CORPORATE OFFICE: (REMIT PAYMENTS TO THE DEPARTMENT NUMBER AND PO BOX LISTED ABOVE; NO PAYMENTS SHOULD BE MAILED TO THE CORPORATE OFFICE) GHA Technologies, Inc. 8998 E. Raintree Drive Scottsdale, AZ 85260

**GHA Technologies, Inc.**

Dept. #2090  
 PO Box 29661  
 Phoenix, Arizona 85038  
 United States  
<http://www.gha-associates.com>  
 (P) 480-951-6865  
 (F) 480-951-6956

**Quotation (Open)****Date**

Jan 22, 2024 10:11 AM EST

**Modified Date**

Feb 07, 2024 10:58 AM EST

**Quote #**

2768395 - rev 1 of 1

**Description**

Lenovo TSP3 Workstation - Tiny

**SalesRep**

Lottig, Jim  
 (P) 440-783-7546  
 (F) 440-212-7076

**Customer Contact**

Sems, David  
 (P) 440-580-3193  
[david.sems@strongsville.org](mailto:david.sems@strongsville.org)

**Customer**

City of  
 Strongsville (CO45919)  
 Sems, David  
 16099 Foltz Pkwy  
 Strongsville, OH 44149  
 United States

**Bill To**

City of Strongsville  
 Grace, Katie  
 16099 Foltz Pkwy  
 Strongsville, OH 44149  
 United States  
 (P) 440-580-3191  
[katie.grace@strongsville.org](mailto:katie.grace@strongsville.org)

**Ship To**

City of Strongsville  
 Technology, Communication  
 &  
 13213 Pearl Road  
 Strongsville, OH 44136  
 United States  
 (P) 440-580-3193  
[david.sems@strongsville.org](mailto:david.sems@strongsville.org)

**Customer PO:****Special Instructions:****Terms:**

Undefined

**Ship Via:**

FedEx Ground

**Carrier Account #:**

#	Image	Description	Part #	Tax	Qty	Unit Price	Total
<b>Lenovo TSP3 - Option One - Nvidia Graphics Card</b>							
1		Lenovo TSP3 Workstation - Tiny	30H1S2CQ00	Yes	10	\$1,097.82	\$10,978.20



#	Image	Description	Part #	Tax	Qty	Unit Price	Total
		Note: 30H1S2CQ00 Workstation TS P3 Tiny(Base) R 1					
		5WS1L39093 SERVICE WARRANTY 3Y Premier Support Plus 1					
		30H1_VK00060537 Country/Region USA 1					
		30H1_VK00009603 Preload Type Standard Image (Preload) 1					
		30H1_VK00109937 Preload OS Windows 11 Pro 64 1					
		30H1_SBB0P67851 Preload Language Windows 11 Pro 64 English 1					
		30H1_VK00150599 Processor 13th Generation Intel® Core™ i5-13400 Processor (E-cores up to 3.30 GHz P-cores up to 4.60 GHz) 1					
		30H1_SBB1H08389 Platform Tiny 1L RPL Q670 1					
		30H1_SBB1K29459 DIMM Memory 32 GB DDR5-5600MHz (SODIMM) - (2 x 16 GB) 1					
		30H1_SBB0T21413 Storage Selection 512 GB SSD M.2 2280 PCIe Gen4 Performance TLC Opal 1					
		30H1_VK00071477 RAID No RAID 1					
		30H1_SBB1H05962 Graphics NVIDIA® T400 4GB GDDR6 1					
		30H1_VK00119211 Graphic Dongle mDP Mini DP to DP 1					
		30H1_VK00069770 Graphic Dongle No Graphic Dongle 1					
		30H1_VK00070962 Second Graphic Dongle No Second Graphic Dongle 1					
		30H1_VK00081225 Third Graphic Dongle No Third Graphic Dongle 1					
		30H1_VK00016897 Ethernet Integrated Ethernet 1					
		30H1_VK00070961 Second Ethernet No Second Ethernet 1					
		30H1_SBB0T16761 Internal Speakers Internal Speaker 1					
		30H1_VK00077378 Cable Lock No Cable Lock 1					
		30H1_SBB0P92792 VESA Mount VESA Mount 1					