CITY OF STRONGSVILLE, OHIO

ORDINANCE NO. 2024 – <u>192</u>

By: Mayor Perciak and All Members of Council

AN ORDINANCE AUTHORIZING AND DIRECTING THE MAYOR AND DIRECTOR OF FINANCE TO ENTER INTO AGREEMENT(S) TO PURCHASE PROPERTY-CASUALTY AND RELATED INSURANCE COVERAGES, WITHOUT PUBLIC BIDDING, AND DECLARING AN EMERGENCY.

WHEREAS, by and through Ordinance No. 2023-150, Council authorized the Mayor and Director of Finance to enter into a contract with **TRAVELERS COMPANIES**, as carrier, through **THE FEDELI GROUP** for the purchase of the City's property-casualty, liability and related insurance coverages for the departments of the City under a new municipal insurance program commencing December 1, 2023 for a twelve (12) month period ending November 30, 2024; and

WHEREAS, the market for public entities insurance is limited to a few carriers and a proliferation of pools; and

WHEREAS, the City's Director of Finance has determined that it would be in the City's best interests for the next year to accept the insurance program of Travelers Companies, which is among the most competitive and highly rated; and

WHEREAS, because the City can maintain price stability and competitive rates, with no diminution in terms, conditions or coverage limits, the City's Director of Finance has recommended that the City continue with The Fedeli Group, with underwriting of coverages through Travelers Companies as the carrier for the next year; and

WHEREAS, therefore, this Council finds it would be in the City's best interest to forego the normal bidding or proposal procedure in order to obtain insurance coverages at a reasonable and advantageous rate to protect the City, its officers, employees, and real and personal property.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF STRONGSVILLE, COUNTY OF CUYAHOGA AND STATE OF OHIO, BY UNANIMOUS AFFIRMATIVE VOTE:

Section 1. That this Council finds and determines, as set out in Article V, §5 of the Charter, that there is an immediate and present emergency in the operation of the Department of Finance and various other Departments of the City of Strongsville, in that it is necessary to enter into a contract with **TRAVELERS COMPANIES**, in order to avoid a gap in insurance coverage, to protect the City's officers, employees, real and personal property, to maintain reasonable insurance protection with advantageous premiums, and preserve the expenditure of funds in relation to insurance coverages and potential liability.

Section 2. That, for the reasons aforesaid, the Mayor and the Director of Finance be and are hereby authorized and directed to enter into an agreement with TRAVELERS COMPANIES, as carrier, through THE FEDELI GROUP for the purchase of applicable insurance coverages to continue the City's current property-casualty and liability insurance

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program, commencing on December 1, 2024, for a twelve (12) month period ending November 30, 2025, in an amount not to exceed \$542,863.00 in annual premium, with a copy of such premium proposal attached hereto as Exhibit A. Copies of the agreement and policies including coverages are on file in the office of the Director of Finance and shall be in a form to be approved by the Law Director.

Section 3. That the funds for the purpose of the aforesaid expenditure have been appropriated and shall be paid from the General Fund, Street Construction, Maintenance and Repair Fund; Fire Levy Fund; Multi-Purpose Complex Fund; and Sanitary Sewer Fund.

Section 4. That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this Ordinance were adopted in an open meeting of this Council, and that all deliberations of this Council, and any of its committees, that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

Section 5. That this Ordinance is hereby declared to be an emergency measure

welfare, and coverages the financial conserve n	nd for the further is required in ord al interests and public funds. The	reason that the er to prevent a ga property of the C erefore, provided	of the public peace, property, nealth, safety and e immediate purchase of the aforesaid insurance ap in coverages, to properly and completely protect city, to ensure competitive premium rates, and to this Ordinance receives the unanimous vote of all fact and he in force immediately upon its passage.
members	elected to Counci	i, it shall take ei	fect and be in force immediately upon its passage
and approv	val by the Mayor.		Approved homas B. Servial
	President of C	ouncil	' Mayor
Date Passe	d:_12 02	2027	Date Approved: Dec 2, 2034
	<u>Yea</u>	<u>Nay</u>	Attest: Clerk of Council
Carbone Clark Kaminski Kosek Roff	4		Ord. No. <u>2024-192</u> Amended:
Short Spring			3rd Rdg. Sus pended Ref:
			Public Hrg. Ref:
			Adopted: /2 - 2 - 2 - 4 Defeated:

FEDELI FROUP

2024/25 PREMIUM COMPARISON

	2023/24 Renewal			2024/25 Renewal			Flat Rate	%
Rating Basis	Exposure	Rate	Premium	Exposure	Rate	Premium	Renewal	Change
TIV*	\$ 189,090,317	\$ 0.081	\$153,094	\$ 199,683,240	\$ 0.082	\$162,905	\$161,670	0.8%
TIV	\$ 2,584,581	\$ 0.208	\$5,379	\$ 2,581,180	\$ 0.248	\$6,407	\$5,372	19.3%
TIV*	\$ 189,090,317	\$ 0.007	\$12,722	\$ 193,602,128	\$ 0.007	\$13,500	\$13,026	3.6%
Total Expenditures	\$ 155,692,154	\$ 0.321	\$49,931	\$ 149,304,008	\$ 0.393	\$58,614	\$47,882	22.4%
Flat Cost			\$381			\$475	\$475	0.0%
Ohio Payroll	\$ 27,140,860	\$ 0.014	\$3,872	\$ 27,140,860	\$ 0.014	\$3,908	\$3,872	0.9%
No. of Officers	164	\$ 433.25	\$71,053	164	\$ 460.35	\$75,497	\$71,053	6.3%
Total Expenditures	\$ 155,692,154	\$ 0.121	\$18,817	\$ 149,304,008	\$ 0.099	\$14,712	\$18,045	-18.5%
Employees Count	534	\$ 70.73	\$37,770	534	\$ 76.34	\$40,768	\$37,770	7.9%
No. of Units**	212	\$ 336.75	\$71,391	209	\$ 358.66	\$74,959	\$70,381	6.5%
Cost New	\$ 14,023,173	\$ 0.186	\$26,051	\$ 14,722,528	\$ 0.182	\$26,795	\$27,350	-2.0%
U/L Premium	\$253,215	\$ 0.178	\$45,033	\$268,933	\$ 0.162	\$43,481	\$47,828	-9.1%
			\$495,494			\$522,021	\$504,724	3.4%
	\$ 87,769,045	\$ 0.273	\$23,950	\$ 84,675,561	\$ 0.246	\$20,842	\$23,106	-9.8%
			\$519,444			\$542,863	\$527,830	2.8%
	TIV* TIV TIV* Total Expenditures Flat Cost Ohio Payroll No. of Officers Total Expenditures Employees Count No. of Units** Cost New	Rating Basis Exposure TIV* \$ 189,090,317 TIV \$ 2,584,581 TIV* \$ 189,090,317 Total Expenditures \$ 155,692,154 Flat Cost Ohio Payroll \$ 27,140,860 No. of Officers 164 Total Expenditures \$ 155,692,154 Employees Count 534 No. of Units** 212 Cost New \$ 14,023,173 U/L Premium \$253,215 \$ 87,769,045	Rating Basis Exposure Rate TIV* \$ 189,090,317 \$ 0.081 TIV \$ 2,584,581 \$ 0.208 TIV* \$ 189,090,317 \$ 0.007 Total Expenditures \$ 155,692,154 \$ 0.321 Flat Cost Ohio Payroll \$ 27,140,860 \$ 0.014 No. of Officers 164 \$ 433.25 Total Expenditures \$ 155,692,154 \$ 0.121 Employees Count 534 \$ 70.73 No. of Units** 212 \$ 336.75 Cost New \$ 14,023,173 \$ 0.186 U/L Premium \$253,215 \$ 0.178 \$ 87,769,045 \$ 0.273	Rating Basis Exposure Rate Premium TIV* \$ 189,090,317 \$ 0.081 \$153,094 TIV \$ 2,584,581 \$ 0.208 \$5,379 TIV* \$ 189,090,317 \$ 0.007 \$12,722 Total Expenditures \$ 155,692,154 \$ 0.321 \$49,931 Flat Cost \$ 381 Ohio Payroll \$ 27,140,860 \$ 0.014 \$3,872 No. of Officers 164 \$ 433.25 \$71,053 Total Expenditures \$ 155,692,154 \$ 0.121 \$18,817 Employees Count 534 \$ 70.73 \$37,770 No. of Units** 212 \$ 336.75 \$71,391 Cost New \$ 14,023,173 \$ 0.186 \$26,051 U/L Premium \$253,215 \$ 0.178 \$45,033 \$495,494 \$45,033 \$495,494	Rating Basis Exposure Rate Premium Exposure TIV* \$ 189,090,317 \$ 0.081 \$153,094 \$ 199,683,240 TIV \$ 2,584,581 \$ 0.208 \$5,379 \$ 2,581,180 TIV* \$ 189,090,317 \$ 0.007 \$12,722 \$ 193,602,128 Total Expenditures \$ 155,692,154 \$ 0.321 \$49,931 \$ 149,304,008 Flat Cost \$ 381 \$ 0.014 \$3,872 \$ 27,140,860 No. of Officers 164 \$ 433.25 \$71,053 164 Total Expenditures \$ 155,692,154 \$ 0.121 \$18,817 \$ 149,304,008 Employees Count \$ 34 \$ 70.73 \$37,770 534 No. of Units** 212 \$ 336.75 \$71,391 209 Cost New \$ 14,023,173 \$ 0.186 \$26,051 \$ 14,722,528 U/L Premium \$253,215 \$ 0.178 \$45,033 \$268,933 \$49,931 \$ 34,675,561 \$ 34,675,561 \$ 34,675,561	Rating Basis Exposure Rate Premium Exposure Rate TIV* \$ 189,090,317 \$ 0.081 \$153,094 \$ 199,683,240 \$ 0.082 TIV \$ 2,584,581 \$ 0.208 \$5,379 \$ 2,581,180 \$ 0.248 TIV* \$ 189,090,317 \$ 0.007 \$12,722 \$ 193,602,128 \$ 0.007 Total Expenditures \$ 155,692,154 \$ 0.321 \$49,931 \$ 149,304,008 \$ 0.393 Flat Cost \$ 381 \$ 0.014 \$ 3,872 \$ 27,140,860 \$ 0.014 No. of Officers 164 \$ 433.25 \$71,053 164 \$ 460.35 Total Expenditures \$ 155,692,154 \$ 0.121 \$18,817 \$ 149,304,008 \$ 0.099 Employees Count \$ 34 \$ 70.73 \$37,770 534 \$ 76.34 No. of Units** 212 \$ 336.75 \$71,391 209 \$ 358.66 Cost New \$ 14,023,173 \$ 0.186 \$26,051 \$ 14,722,528 \$ 0.182 U/L Premium \$ 253,215 \$ 0.178	Rating Basis Exposure Rate Premium Exposure Rate Premium TIV* \$ 189,090,317 \$ 0.081 \$153,094 \$ 199,683,240 \$ 0.082 \$162,905 TIV \$ 2,584,581 \$ 0.208 \$5,379 \$ 2,581,180 \$ 0.248 \$6,407 TIV* \$ 189,090,317 \$ 0.007 \$12,722 \$ 193,602,128 \$ 0.007 \$13,500 Total Expenditures \$ 155,692,154 \$ 0.321 \$49,931 \$ 149,304,008 \$ 0.393 \$58,614 Flat Cost \$ 381 \$ 57,140,860 \$ 0.014 \$3,872 \$ 27,140,860 \$ 0.014 \$3,908 No. of Officers 164 \$ 433.25 \$71,053 164 \$ 460.35 \$75,497 Total Expenditures \$ 155,692,154 \$ 0.121 \$18,817 \$ 149,304,008 \$ 0.099 \$14,712 Employees Count 534 \$ 70.73 \$37,770 534 \$ 76.34 \$40,768 No. of Units** 212 \$ 336.75 \$71,391 209 \$ 358.66 \$74,959 <td>Rating Basis Exposure Rate Premium Exposure Rate Premium Renewal TIV* \$ 189,090,317 \$ 0.081 \$153,094 \$ 199,683,240 \$ 0.082 \$162,905 \$161,670 TIV \$ 2,584,581 \$ 0.208 \$5,379 \$ 2,581,180 \$ 0.248 \$6,407 \$5,372 TIV* \$ 189,090,317 \$ 0.007 \$12,722 \$ 193,602,128 \$ 0.007 \$13,500 Total Expenditures \$ 155,692,154 \$ 0.321 \$49,931 \$ 149,304,008 \$ 0.393 \$58,614 \$47,882 Flat Cost \$ 381 \$ 475 \$475 \$475 \$475 \$475 \$475 Ohio Payroll \$ 27,140,860 \$ 0.014 \$3,872 \$ 27,140,860 \$ 0.014 \$3,908 \$3,872 \$71,053 164 \$ 460.35 \$75,497 \$71,053 164 \$ 460.35 \$75,497 \$71,053 \$149,304,008 \$ 0.099 \$14,712 \$18,045 \$149,304,008 \$ 0.099 \$14,712 \$18,045 \$149,304,008 \$ 0.099 <</td>	Rating Basis Exposure Rate Premium Exposure Rate Premium Renewal TIV* \$ 189,090,317 \$ 0.081 \$153,094 \$ 199,683,240 \$ 0.082 \$162,905 \$161,670 TIV \$ 2,584,581 \$ 0.208 \$5,379 \$ 2,581,180 \$ 0.248 \$6,407 \$5,372 TIV* \$ 189,090,317 \$ 0.007 \$12,722 \$ 193,602,128 \$ 0.007 \$13,500 Total Expenditures \$ 155,692,154 \$ 0.321 \$49,931 \$ 149,304,008 \$ 0.393 \$58,614 \$47,882 Flat Cost \$ 381 \$ 475 \$475 \$475 \$475 \$475 \$475 Ohio Payroll \$ 27,140,860 \$ 0.014 \$3,872 \$ 27,140,860 \$ 0.014 \$3,908 \$3,872 \$71,053 164 \$ 460.35 \$75,497 \$71,053 164 \$ 460.35 \$75,497 \$71,053 \$149,304,008 \$ 0.099 \$14,712 \$18,045 \$149,304,008 \$ 0.099 \$14,712 \$18,045 \$149,304,008 \$ 0.099 <

^{*}Property TIV includes building, business personal property, specified limits & business income coverages

Equipment Breakdown Insurance Companies: 2023/24 Travelers Insurance Company 2024/25 Cincinnati Insurance Company

Date Prepared: 11/15/2024



^{**}No. of Units does not Include Trailers