

**CITY OF STRONGSVILLE, OHIO**

**ORDINANCE NO. 2025 – 043**

**By: Mayor Perciak and All Members of Council**

**AN ORDINANCE AUTHORIZING THE MAYOR TO ENTER INTO A CONTRACT WITH STRYKER FOR THE PURCHASE OF FIVE (5) NEW LUCAS 3 CHEST COMPRESSION SYSTEMS WITH RELATED ACCESSORIES FOR USE BY THE CITY'S FIRE AND EMERGENCY SERVICES DEPARTMENT, AND FOR TRADE-IN OF FOUR (4) EXISTING LUCAS 2 CHEST COMPRESSION SYSTEMS, WITH CREDIT TO BE APPLIED TO THE PURCHASE PRICE, ALL WITHOUT PUBLIC BIDDING, AND DECLARING AN EMERGENCY.**

WHEREAS, the City's Fire and Emergency Services has four (4) existing LUCAS 2 Chest Compression Systems, which are obsolete and no longer needed for municipal public purpose, as more fully set forth in Exhibit A attached hereto and incorporated herein by reference; and

WHEREAS, the Fire Department is in immediate need of new, upgraded LUCAS Chest Compression Systems; and

WHEREAS, pursuant to Article IV, §3(e) of the City Charter, the Director of Finance is authorized to sell obsolete or surplus equipment in such manner as Council may by ordinance authorize; and

WHEREAS, the Fire Department is in immediate need of replacing the obsolete equipment with five (5) new, upgraded and compatible LUCAS 3 Chest Compression Systems from Stryker, all with related accessories, as reflected in Exhibit A; and

WHEREAS, Stryker is the unique and sole source provider of such equipment, is a reliable and available existing vendor utilized by the City, and can provide the equipment on a timely basis; and

WHEREAS, this Council is desirous of having the Director of Finance sell and trade-in the existing obsolete aforementioned equipment and have the selling price credited against the purchase price of the new, upgraded equipment and accessories; and

WHEREAS, therefore, this Council wishes to enter into a contract with Stryker for the purchase of equipment.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF STRONGSVILLE, COUNTY OF CUYAHOGA AND STATE OF OHIO, BY UNANIMOUS AFFIRMATIVE VOTE:

**Section 1.** That this Council finds that the City's Fire and Emergency Services is in need of five (5) new, upgraded LUCAS 3 Chest Compression Systems, all with related accessories, which can be obtained through Stryker.

**Section 2.** That this Council finds and determines that there is an immediate and present emergency in the operation of the Fire Department of the City of Strongsville in that the

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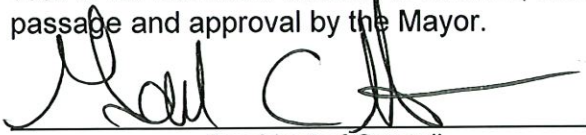
Fire Department has four (4) LUCAS 2 Chest Compression Systems, which are obsolete and no longer needed for any municipal purpose, and further finds that it will be in the best interests of the City to sell such equipment and have the selling price applied as a credit against the purchase of the new, upgraded LUCAS 3 Chest Compression Systems, with accessories, pursuant to O.R.C. §721.15, and without public auction.

**Section 3.** That, for the reasons aforesaid, the Mayor be and is hereby authorized to enter into a contract with **STRYKER** for the purchase of five (5) new, upgraded LUCAS 3 Chest Compression Systems, all with related accessories, in the total amount of \$69,166.85, including trade-ins and discounts, which said vendor has agreed to provide, as more fully set forth in Exhibit A attached hereto and incorporated herein by reference.


**Section 4.** That the funds for the purposes of said contract have been appropriated and shall be paid from the Emergency Vehicle Fund.

**Section 5.** That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this Ordinance were adopted in an open meeting of this Council; and that all deliberations of this Council, and any of its committees, that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

**Section 6.** That this Ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, property, health, safety and welfare of the City, and for the further reason that it is immediately necessary to enter into said contract in order to purchase critical equipment, maintain continuity in the operation of the City of Strongsville Fire Department, to provide for the safety and welfare of the public, and to conserve public funds. Therefore, provided this Ordinance receives the unanimous affirmative vote of all members elected to Council, it shall take effect and be in force immediately upon its passage and approval by the Mayor.

  
\_\_\_\_\_  
President of Council

Date Passed: April 21, 2025

Approved:   
\_\_\_\_\_  
Mayor

Date Approved: April 21, 2025

Attest:   
\_\_\_\_\_  
Clerk of Council

	<u>Yea</u>	<u>Nay</u>
Carbone	<input checked="" type="checkbox"/>	_____
Clark	<input checked="" type="checkbox"/>	_____
Kaminski	<input checked="" type="checkbox"/>	_____
Kosek	<input checked="" type="checkbox"/>	_____
Roff	<input checked="" type="checkbox"/>	_____
Short	<input checked="" type="checkbox"/>	_____
Spring	<input checked="" type="checkbox"/>	_____

Ord. No. 2025-043 Amended: \_\_\_\_\_  
1<sup>st</sup> Rdg. 04-21-25 Ref: \_\_\_\_\_  
2<sup>nd</sup> Rdg. Suspended Ref: \_\_\_\_\_  
3<sup>rd</sup> Rdg. Suspended Ref: \_\_\_\_\_

Public Hrg. \_\_\_\_\_ Ref: \_\_\_\_\_  
Adopted: 04-21-25 Defeated: \_\_\_\_\_



## LUCAS

Quote Number: 10969183

Remit to: Stryker Sales, LLC  
21343 NETWORK PLACE  
CHICAGO IL 60673-1213  
USA

Version: 1

Prepared For: STRONGSVILLE FIRE DEPT  
Attn:

Rep: Brandon Bucher  
Email: brandon.bucher@stryker.com  
Phone Number: +1 4409076024

Quote Date: 03/04/2025

Expiration Date: 06/02/2025

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	STRONGSVILLE FIRE DEPT	Name:	STRONGSVILLE FIRE DEPT	Name:	CITY OF STRONGSVILLE
Account #:	20020894	Account #:	20020894	Account #:	20128071
Address:	17000 PROSPECT RD	Address:	17000 PROSPECT RD	Address:	16099 FOLTZ PKWY
	STRONGSVILLE		STRONGSVILLE		STRONGSVILLE
	Ohio 44149-5556		Ohio 44149-5556		Ohio 44149-5501
Attn:	BRIAN TOMCANY				

### Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	5	\$17,613.20	\$88,066.00

### Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TIM-LUC2-LUC3	TRADE-IN-STRYKER LUCAS 2 TOWARDS PURCHASE OF LUCAS 3.1	4	-\$5,000.00	-\$20,000.00

### Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$1,100.85
Grand Total:	\$69,166.85

Comments:

EXHIBIT A





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Attn:

Rep: Brandon Bucher

Email: brandon.bucher@stryker.com

Phone Number: +1 4409076024

Quote Date: 03/04/2025

Expiration Date: 06/02/2025

Prices: In effect for 30 days

Terms: Net 30 Days

### Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at [https://techweb.stryker.com/Terms\\_Conditions/index.html](https://techweb.stryker.com/Terms_Conditions/index.html).



November 2024

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. for the following products:

- New LIFEPAK® 35 monitor/defibrillators
- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK CR2 automated external defibrillators
- New LIFEPAK CR2 cellular automated external defibrillators
- New LIFEPAK 1000 automated external defibrillators
- New HeartSine® samaritan PAD automated external defibrillators
- New LUCAS® chest compression system
- CODE-STAT™ data review software and service

Stryker is the sole source provider in all markets for the following products and services:

- RELI™ (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- LIFELINKcentral™ Government Campus Solution
- MultiTech 4G and Titan III gateways
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs.

Stryker does not authorize any third parties to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have questions, please feel free to contact your local Stryker customer service representative at 800.442.1142.

Sincerely,

Matt Van Der Wende, Vice President, Americas Sales

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## Emergency Care

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