

CITY OF STRONGSVILLE, OHIO

ORDINANCE NO. 2016 – 063

By: Mayor Perciak and Mr. Short

**AN ORDINANCE REQUESTING PARTICIPATION IN OHIO DEPARTMENT OF ADMINISTRATIVE SERVICES CONTRACTS FOR THE PURCHASE AND INSTALLATION OF VARIOUS FITNESS EQUIPMENT FOR USE BY THE RECREATION DEPARTMENT OF THE CITY; AUTHORIZING THE MAYOR AND THE DIRECTOR OF FINANCE TO DO ALL THINGS NECESSARY TO ENTER INTO AN AGREEMENT IN CONNECTION THEREWITH; AND DECLARING AN EMERGENCY. [Technogym]**

WHEREAS, Ohio Revised Code Section 5513.01(B) provides the opportunity for counties, townships and municipal corporations to participate in contracts of the Ohio Department of Administrative Services for the purchase of machinery, equipment, materials, supplies or other articles; and

WHEREAS, based upon recommendation of the City's Director of Recreation & Senior Services, this Council wishes to take advantage of that opportunity in connection with the purchase and installation of various cardio equipment to include fitness bikes and treadmills, and also strength training equipment (Schedule No. 800413, Index No. STS-650) for use by the Recreation Department at the Walter F. Ehrnfelt Recreation and Senior Center.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF STRONGSVILLE, COUNTY OF CUYAHOGA AND STATE OF OHIO:

**Section 1.** That the Mayor be and is hereby authorized and directed to request authority in the name of the City of Strongsville to participate in the Ohio Department of Administrative Services contract, which the Department has entered into pursuant to Revised Code Section 5513.01(B) with **TECHNOGYM USA CORP.**, for the purchase and installation of various fitness bikes, treadmills, and strength training equipment for use by the Recreation Department of the City in the amount of \$278,876.10 for the cardio equipment, as set forth on the proposal attached hereto as Exhibit "A," and \$90,045.15 for the strength training equipment, as set forth on the proposal attached as Exhibit "B," and all incorporated herein by reference.

**Section 2.** That the City of Strongsville hereby agrees to be bound by the terms and conditions prescribed by the Director of Administrative Services for such purchase and to directly pay the vendor, under each such contract of the Ohio Department of Administrative Services in which the City participates for items it receives pursuant to the contract.

**Section 3.** That the Mayor and Director of Finance be and are hereby authorized to enter into and execute such agreements and documents as may be

CITY OF STRONGSVILLE, OHIO

ORDINANCE NO. 2016 - 063

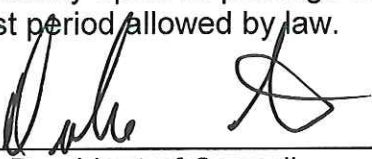
Page 2

necessary to participate in the Ohio Department of Administrative Services Cooperative Purchasing Program.

**Section 4.** That the funds for the purposes of this Ordinance have been appropriated and shall be paid from the Recreation Capital Improvement Fund.

**Section 5.** That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this Ordinance were adopted in an open meeting of this Council; and that all deliberations of this Council, and any of its committees, that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

**Section 6.** That this Ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, property, health, safety and welfare, and for the further reason that it is immediately necessary to participate in the purchase of such fitness equipment, in order to update and improve the operation of the Walter F. Ehrnfelt Recreation and Senior Center of the City for the benefit and safety of its residents and visitors to the Center, to maintain continuity of operations, and conserve public funds. Therefore, provided this Ordinance receives the affirmative vote of two-thirds of all members elected to Council it shall take effect and be in force immediately upon its passage and approval by the Mayor, otherwise from and after the earliest period allowed by law.

  
\_\_\_\_\_  
President of Council

Approved:   
\_\_\_\_\_  
Mayor

Date Passed: March 21, 2016

Date Approved: March 22, 2016

	<u>Yea</u>	<u>Nay</u>
Carbone	<input checked="" type="checkbox"/>	_____
Daymut	<input checked="" type="checkbox"/>	_____
DeMio	<input checked="" type="checkbox"/>	_____
Dooner	<input checked="" type="checkbox"/>	_____
Schonhut	_____	<input checked="" type="checkbox"/>
Short	<input checked="" type="checkbox"/>	_____
Southworth	<input checked="" type="checkbox"/>	_____

Attest:   
Assistant Clerk of Council

ORD. No. 2016-063 Amended: \_\_\_\_\_  
1st Rdg. 03/21/16 Ref: \_\_\_\_\_  
2nd Rdg. suspended Ref: \_\_\_\_\_  
3rd Rdg. suspended Ref: \_\_\_\_\_

Pub Hrg. \_\_\_\_\_ Ref: \_\_\_\_\_  
Adopted: 03/21/16 Defeated: \_\_\_\_\_

Your Wellness Business Partner



Technogym proposal for:  
**STRONGSVILLE RECREATION**

Prepared by  
**Tom Varga**

[technogym.com](http://technogym.com)



**EXHIBIT A**







Draft

PROPOSAL FOR STRONGSVILLE RECREATION			
Customer Name	STRONGSVILLE RECREATION	Ref #	13310410 / 0001242190
Cust. Code	C03520	Date	STRONGSVILLE RECREATION - 30/01/2015
Contact	Ned Hamad	Expiry Date	03/15/16
Billing Address		Destination	04/14/16
Telephone			STRONGSVILLE RECREATION 18100 ROYALTON RD 44136 STRONGSVILLE USA
Technogym Ref.	Tom Varga tvarga@technogym.com	Ship to Customer Code	OH C03520

**Equipment**






**Cardio Line**

DESCRIPTION		Price	QTY	NET AMOUNT
<b>SYNCHRO</b> Excite+ Synchro 700 Power Supply: Multi-Voltage (110-220), Display: Unity, Reader: NFC+QR+TGS+USB+Bluetooth, Frame: Anthracite, Carter: Renault, TV: ATSC/QAM, Packaging: Oversea + American 110V Plug  <b>Code:</b> DA593VTAN00RA00U		9,295.00	9.00	51,029.55 9.00 x 5,669.95
<b>RECLINE</b> Excite+ Recline 700 Power Supply: Multi-Voltage (110-220), Display: Unity, Reader: NFC+QR+TGS+USB+Bluetooth, Frame: Anthracite, Upholstery: Black, Carter: Renault, TV: ATSC/QAM, Packaging: Oversea + American 110V Plug  <b>Code:</b> DAD33VTANNARA00U		6,395.00	5.00	19,504.75 5.00 x 3,900.95
<b>BIKE</b> Excite+ Bike 700 Power Supply: Multi-Voltage (110-220), Display: Unity, Reader: NFC+QR+TGS+USB+Bluetooth, Frame: Anthracite, Upholstery: Black, Carter: Renault, TV: ATSC/QAM, Packaging: Oversea + American 110V Plug  <b>Code:</b> DAC33VTANNARA00U		6,195.00	5.00	18,894.75 5.00 x 3,778.95
<b>STEP</b> Excite+ Step 700 Power Supply: Multi-Voltage (110-220), Display: Unity, Reader: NFC+QR+TGS+USB+Bluetooth, Frame: Anthracite, Carter: Renault, TV: ATSC/QAM, Packaging: Oversea + American 110V Plug  <b>Code:</b> DA373VTAN00RA00U		6,995.00	3.00	12,800.85 3.00 x 4,266.95





Draft

**Cardio Line**

DESCRIPTION		Price	QTY	NET AMOUNT
<b>VARIO</b> Excite+ Vario 700 Power Supply: Multi-Voltage (110-220), Display: Unity, Reader: NFC+QR+TGS+USB+Bluetooth, Frame: Anthracite, Carter: Renault, TV: ATSC/QAM, Packaging: Oversea + American 110V Plug 		10,795.00	2.00	13,169.90 2.00 x 6,584.95
<b>Code:</b> DAF33VTAN00RA00U				
<b>TOP</b> Excite+ Top 700 Power Supply: Multi-Voltage (110-220), Display: Unity, Reader: NFC+QR+TGS+USB+Bluetooth, Frame: Anthracite, Carter: Renault, TV: ATSC/QAM, Packaging: Oversea + American 110V Plug 		6,995.00	2.00	8,533.90 2.00 x 4,266.95
<b>Code:</b> DA773VTAN00RA00U				
TRADITIONAL SEAT TOP EXC 		620.00	2.00	756.40 2.00 x 378.20
<b>Code:</b> A0000371-ANNA				
TOP'S PLATFORM KIT 		650.00	1.00	396.50 1.00 x 396.50
<b>Code:</b> A0000497				
<b>TREADMILL NOW</b> Excite+ Treadmill Now Run Now 700 Power Supply: Extended Range UL, Display: Unity, Reader: NFC+QR+TGS+USB+Bluetooth, Frame: Anthracite, Carter: Renault, TV: ATSC/QAM, Packaging: Oversea + American 110V Plug 		11,595.00	20.00	141,459.00 20.00 x 7,072.95
<b>Code:</b> DAK8AVTAN00RA00U				
<b>Cardio Line Total Excl Tax</b>		<b>436,960.00</b>	<b>49</b>	<b>USD 266,545.60</b>

**Group Cycle**

DESCRIPTION		Price	QTY	NET AMOUNT
<b>GROUP CYCLE</b> Group Cycle Market: Professional, Drive System: Belt, Localisation: Europe, Frame: Silver, Seat: Velo Model, Carter: Black 		1,515.00	10.00	9,241.50 10.00 x 924.15
<b>Code:</b> D91PBNE0-AA01NC				
GROUP CYCLE Wireless Console 		190.00	10.00	1,159.00 10.00 x 115.90
<b>Code:</b> A0000488				
<b>Group Cycle Total Excl Tax</b>		<b>17,050.00</b>	<b>20</b>	<b>USD 10,400.50</b>

**Other Equipment**

DESCRIPTION		Price	QTY	NET AMOUNT
Pick Up Fee <b>Code:</b> Y099		25.00	65.00	1,625.00 65.00 x 25.00



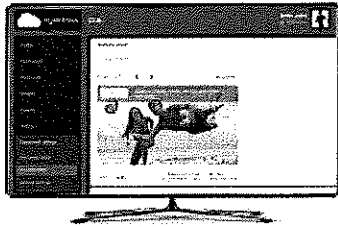
Draft

**Other Equipment**

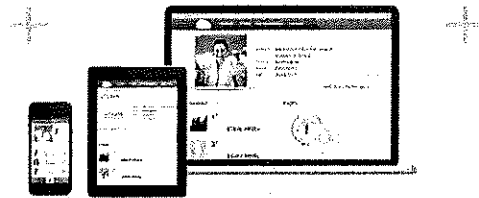
DESCRIPTION	Price	QTY	NET AMOUNT
Other Equipment Total Excl Tax	1,625.00	65	USD 1,625.00

## MYWELLNESS START PACK

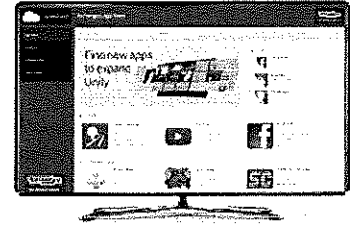
included when you purchase UNITY™



1. FACILITY ACCOUNT



2. MYWELLNESS® APP & MYWELLNESS.COM



3. TECHNOGYM APP STORE

**Network**

**Mywellness Cloud Bundle**

DESCRIPTION	Price	QTY	NET AMOUNT
<b>mywellness Cloud Applications</b> CPQPKG0017 - 2014	500.00		305.00
PROGRAM + 60 M <b>Code:</b> ENPPP0L60V0-A		1.00	
MW CLOUD START UP FEE <b>Code:</b> ATS800		1.00	

Mywellness Cloud Bundle Total Excl Tax	500.00	2	USD 305.00
--	--------	---	------------



Draft

<b>Your Wellness Solution Value</b>	
Gross Total Tax excl.	<b>456,135.00</b>
Discount	<b>177,258.90</b>
Net Total Tax excl.	<b>278,876.10</b>
Sales Tax	<b>0.00</b> *Freight is not included in taxes calculation.
<b>Net Total Tax incl. (0%)</b>	<b>USD278,876.10</b>
Ref #: 13310410 / 0001242190	Cust. Code: C03520
STRONGSVILLE RECREATION - 30/01/2015	

**Proposal Terms**

The pictures and any other figurative representations of products contained in this offer are purely an indication and may contain inaccuracies. More accurate information and details of the offered products are contained in the description section.

<b>Payment</b>			
Payment Method	Payment Term	%	Expiration Date
RCH - RCH - Cheque	AD1 - AD1 - Net 30	100.00	\$278,876.10

<b>Delivery Terms</b>
Customer Proposed Delivery Date: W/C: 06/07/16
Note ..... (Field to be used in case of different proposal from the client)
General notes: Please be informed that Technogym may not accept a proposed delivery date earlier than "11" weeks starting from the order acknowledgement and receipt of the full down payment, if applicable. Moreover, please also kindly note that the actual delivery time may vary due to seasonality reasons in the market. In any case, Technogym will confirm the applicable delivery date only on the order acknowledgement. Delivery date is intended as any of the days within the relevant week (week starts from Monday to Sunday).
Delivery Terms: FOB - F.O.B. Factory - Prepaid

This proposal reflects current sales tax. Any variance will be reported in the final invoice.

By submitting this Purchase Order to Technogym, the Customer agrees to the Technogym General Conditions of Sale herewith attached and to the Master Service Agreement published at [docs.mywellness.com/msa/msa\\_487.pdf](http://docs.mywellness.com/msa/msa_487.pdf)

Date \_\_\_\_\_ Signature of agreement \_\_\_\_\_

Name: .....

Tom Varga.....

Signature for acceptance

**TECHNOGYM USA**  
700 Route 46 East 2nd Floor Fairfield, NJ 07004  
Toll free: 800-804-0952  
Fax: 206-623-1898  
Email: [info@technogymusa.com](mailto:info@technogymusa.com)

Role: .....

STRONGSVILLE RECREATION

Date: .....



Draft

**Additional Terms of Sale:**

DDP customer location, freight and installation prepaid and added or EXW York PA with loading fees only added and prepaid. Other terms may be agreed upon between parties. Technogym may ship partial orders. Terms and Conditions of Sale which appear on purchaser's documents (including purchase orders) that are inconsistent with these terms shall be voided. Orders must be canceled 30 days before delivery date, or be subject to a restocking fee of 25% of the net value without T/I. No returns without prior consent of Technogym. Delays in delivery at customer request may result in storage fees. Invoice will issue upon shipment. Prices are good for 30 days. All invoices will be in U.S. dollars unless otherwise stated, and will reflect exchange rate at time of shipment. All products sold with limited warranty. Except for injunctive relief or judgment, parties agree to resolve any dispute by final, binding and non-appealable arbitration. Prevailing party is entitled to attorneys' fees and costs.

**Limited Warranty:**

- Visio and Unity Monitors: Touch Screen, iPod Electric and Electronic Parts - 2 years Parts, 2 year Labor.
- Cardio: Drive Motor and Shock Absorbers - 5 years Parts, 2 year Labor. Bearings, Elevation Motor, Electric and Electronic parts - 2 Years Parts, 2 year Labor.
- Deck and Belt (Cardio): 2 years Parts (or 15,000 miles whichever comes first), 2 year Labor.
- Strength: Structural Frame - 10 years Parts, 2 year Labor. Guide Rods, Cams and Pulleys - 3 years Parts, 2 year Labor. Bearings and Bushings - 2 years Parts, 2 year Labor.

**Payment Terms:**

Payment due in full, unless otherwise specified on this contract. Authorized purchase orders required for: Leases, Hospitals, Military, School Systems, Municipalities and Corporate Facilities. Proof of tax-exempt status required if applicable.

**Acceptance:**

Customer Signature: \_\_\_\_\_

Name (Please Print): \_\_\_\_\_

Date: \_\_\_\_\_

I understand that my signature above constitutes acceptance of the terms and conditions of sale.



Your Wellness Business Partner



Technogym proposal for:  
**STRONGSVILLE RECREATION**

Prepared by  
**Tom Varga**

[technogym.com](http://technogym.com)



**EXHIBIT B**



Draft

**PROPOSAL FOR STRONGSVILLE RECREATION**

Customer Name	STRONGSVILLE RECREATION	Ref #	13310403 / 0001137875
			STRONGSVILLE RECREATION - 30/01/2015
Cust. Code	C03520	Date	03/15/16
		Expiry Date	04/14/16
Contact	Ned Hamad		
Billing Address		Destination	STRONGSVILLE RECREATION 18100 ROYALTON RD 44136 STRONGSVILLE USA
Telephone			OH
Technogym Ref.	Tom Varga tvarga@technogym.com	Ship to Customer Code	C03520

**Equipment**








**Strength Line**

DESCRIPTION		Price	QTY	NET AMOUNT
<b>SHOULDER PRESS</b> PureStrength Shoulder Press Frame: Black, Arms: Silver, Upholstery: Black		3,345.00	1.00	2,040.45 1.00 x 2,040.45
<b>Code:</b> MG3500-NBABV0				
<b>CHEST PRESS INCLINE</b> PureStrength Chest Press Incline Frame: Black, Arms: Silver, Upholstery: Black		3,145.00	1.00	1,918.45 1.00 x 1,918.45
<b>Code:</b> MG1500-NBABV0				
<b>CHEST PRESS</b> PureStrength Chest Press Frame: Black, Arms: Silver, Upholstery: Black		3,145.00	1.00	1,918.45 1.00 x 1,918.45
<b>Code:</b> MG0500-NBABV0				
<b>BICEPS</b> PureStrength Biceps Frame: Black, Arms: Silver, Upholstery: Black		3,145.00	1.00	1,918.45 1.00 x 1,918.45
<b>Code:</b> MG6000-NBABV0				
<b>SEATED DIP</b> PureStrength Seated Dip Frame: Black, Arms: Silver, Upholstery: Black		3,145.00	1.00	1,918.45 1.00 x 1,918.45
<b>Code:</b> MG5500-NBABV0				
<b>STANDING LEG CURL</b> PureStrength Standing Leg Curl Frame: Black, Arms: Silver, Upholstery: Black		3,145.00	1.00	1,918.45 1.00 x 1,918.45
<b>Code:</b> MG7000-NBABV0				



Draft









**Strength Line**

DESCRIPTION		Price	QTY	NET AMOUNT
<b>CROSSOVER CABLES</b> Element+ Crossover Cables Total Weight Stack: + 100Kg, Additional Weight: No Smart Pin, Isocontrol: No Isocontrol, Frame: Anthracite, Plastic: Grey, Packaging: Oversea Packaging - LB  <b>Fixing Type:</b> floor/wall  <b>Code:</b> MB93AN0-AN00GG0L		5,390.00	2.00	6,575.80 2.00 x 3,287.90
<b>BRIDGE</b>  <b>Code:</b> A0000749-ANGG		1,000.00	2.00	1,220.00 2.00 x 610.00
<b>CHEST PRESS</b> Selection Chest Press Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M97030-ANVL		4,595.00	1.00	2,802.95 1.00 x 2,802.95
<b>PECTORAL MACHINE</b> Selection Pectoral Machine Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M91330-ANVL		4,595.00	1.00	2,802.95 1.00 x 2,802.95
<b>SHOULDER PRESS</b> Selection Shoulder Press Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M96930-ANVL		4,595.00	1.00	2,802.95 1.00 x 2,802.95
<b>DELTS</b> Selection Delts Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M99330-ANVL		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>ARM CURL</b> Selection Arm Curl Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M99230-ANVL		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>ARM EXTENSION</b> Selection Arm Extension Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M94530-ANVL		4,495.00	1.00	2,741.95 1.00 x 2,741.95



Draft







**Strength Line**

DESCRIPTION		Price	QTY	NET AMOUNT
<b>LEG PRESS</b> Selection Leg Press Total Weight Stack: 60 Kg/120 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M95160-ANVL		6,895.00	1.00	4,205.95 1.00 x 4,205.95
<b>LEG EXTENSION</b> Selection Leg Extension Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M99130-ANVL		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>LEG CURL</b> Selection Leg Curl Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M99030-ANVL		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>ROTARY CALF</b> Selection Rotary Calf Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M91530-ANVL		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>ADDUCTOR</b> Selection Adductor Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M91730-ANVL		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>ABDUCTOR</b> Selection Abductor Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M91830-ANVL		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>MULTI HIP</b> Selection Multi Hip Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M96730-ANVL		4,595.00	1.00	2,802.95 1.00 x 2,802.95
<b>GLUTE</b> Selection Glute Total Weight Stack: Standard, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code:</b> M97900-ANVL		4,495.00	1.00	2,741.95 1.00 x 2,741.95




Draft

**Strength Line**

DESCRIPTION		Price	QTY	NET AMOUNT
<b>ABDOMINAL CRUNCH</b> Selection Abdominal Crunch Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code: M95730-ANVL</b>		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>TOTAL ABDOMINAL</b> Selection Total Abdominal Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code: M98330-ANVL</b>		4,795.00	1.00	2,924.95 1.00 x 2,924.95
<b>LOWER BACK</b> Selection Lower Back Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code: M95830-ANVL</b>		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>ROTARY TORSO</b> Selection Rotary Torso Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code: M95030-ANVL</b>		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>SET SHOULDER RESTS</b>  <b>Code: A0000349-V</b>		125.00	1.00	76.25 1.00 x 76.25
<b>ROW</b> PureStrength Row Frame: Black, Arms: Silver, Upholstery: Black  <b>Code: MG3000-NBABV0</b>		3,145.00	1.00	1,918.45 1.00 x 1,918.45
<b>LOW ROW</b> Selection Low Row Total Weight Stack: 30 Kg/60 lbs, Isocontrol: No Isocontrol, Frame: Anthracite, Upholstery: Black, Packaging: Oversea Packaging - LB  <b>Code: M98030-ANVL</b>		4,495.00	1.00	2,741.95 1.00 x 2,741.95
<b>Strength Line Total Excl Tax</b>		<b>123,625.00</b>	<b>31</b>	<b>USD 75,411.25</b>

**Kinesis**

DESCRIPTION		Price	QTY	NET AMOUNT
<b>ONE</b> Kinesis One Frame: Anthracite, Configuration: Grey, Plastic: Dark Grey  <b>Code: M5800-AN19GZ</b>		11,995.00	2.00	14,633.90 2.00 x 7,316.95



Draft

**Kinesis**

DESCRIPTION	Price	QTY	NET AMOUNT
Kinesis Total Excl Tax	23,990.00	2	USD 14,633.90



Draft

<b>Your Wellness Solution Value</b>	
Gross Total Tax excl.	<b>147,615.00</b>
Discount	<b>57,569.85</b>
Net Total Tax excl.	<b>90,045.15</b>
Sales Tax	<b>0.00</b> *Freight is not included in taxes calculation
<b>Net Total Tax incl. (0%)</b>	<b>USD90,045.15</b>
Ref #: 13310403 / 0001137875	Cust. Code: C03520
STRONGSVILLE RECREATION - 30/01/2015	

**Proposal Terms**

The pictures and any other figurative representations of products contained in this offer are purely an indication and may contain inaccuracies. More accurate information and details of the offered products are contained in the description section.

<b>Payment</b>				
Payment Method	Payment Term	%		Expiration Date
RCH - RCH - Cheque	AD1 - AD1 - Net 30	100.00	\$90,045.15	

<b>Delivery Terms</b>
Customer Proposed Delivery Date: W/C: 06/07/16
Note ..... (Field to be used in case of different proposal from the client)
General notes: Please be informed that Technogym may not accept a proposed delivery date earlier than "11" weeks starting from the order acknowledgement and receipt of the full down payment, if applicable. Moreover, please also kindly note that the actual delivery time may vary due to seasonality reasons in the market. In any case, Technogym will confirm the applicable delivery date only on the order acknowledgement. Delivery date is intended as any of the days within the relevant week (week starts from Monday to Sunday).
Delivery Terms: FOB - F.O.B. Factory - Prepaid

This proposal reflects current sales tax. Any variance will be reported in the final invoice.

Name: .....

Tom Varga.....

Signature for acceptance

**TECHNOGYM USA**  
700 Route 46 East 2nd Floor Fairfield, NJ 07004  
Toll free: 800-804-0952  
Fax: 206-623-1898  
Email: info@technogymusa.com

Role: .....

STRONGSVILLE RECREATION

Date: .....



Draft

**Additional Terms of Sale:**

DDP customer location, freight and installation prepaid and added or EXW York PA with loading fees only added and prepaid. Other terms may be agreed upon between parties. Technogym may ship partial orders. Terms and Conditions of Sale which appear on purchaser's documents (including purchase orders) that are inconsistent with these terms shall be voided. Orders must be canceled 30 days before delivery date, or be subject to a restocking fee of 25% of the net value without T/I. No returns without prior consent of Technogym. Delays in delivery at customer request may result in storage fees. Invoice will issue upon shipment. Prices are good for 30 days. All invoices will be in U.S. dollars unless otherwise stated, and will reflect exchange rate at time of shipment. All products sold with limited warranty. Except for injunctive relief or judgment, parties agree to resolve any dispute by final, binding and non-appealable arbitration. Prevailing party is entitled to attorneys' fees and costs.

**Limited Warranty:**

- Visio and Unity Monitors: Touch Screen, iPod Electric and Electronic Parts - 2 years Parts, 2 year Labor.
- Cardio: Drive Motor and Shock Absorbers - 5 years Parts, 2 year Labor. Bearings, Elevation Motor, Electric and Electronic parts - 2 Years Parts, 2 year Labor.
- Deck and Belt (Cardio): 2 years Parts (or 15,000 miles whichever comes first), 2 year Labor.
- Strength: Structural Frame - 10 years Parts, 2 year Labor. Guide Rods, Cams and Pulleys - 3 years Parts, 2 year Labor. Bearings and Bushings - 2 years Parts, 2 year Labor.

**Payment Terms:**

Payment due in full, unless otherwise specified on this contract. Authorized purchase orders required for: Leases, Hospitals, Military, School Systems, Municipalities and Corporate Facilities. Proof of tax-exempt status required if applicable.

**Acceptance:**

Customer Signature: \_\_\_\_\_

Name (Please Print): \_\_\_\_\_

Date: \_\_\_\_\_

I understand that my signature above constitutes acceptance of the terms and conditions of sale.