

CITY OF STRONGSVILLE, OHIO

ORDINANCE NO. 2016 – 076

By: Mayor Perciak and Mr. DeMio

AN ORDINANCE AUTHORIZING THE MAYOR TO ENTER INTO A CONTRACT FOR THE PURCHASE OF A NEW STRYKER POWER PRO COT WITH APPURTENANCES, FOR USE BY THE CITY'S FIRE DEPARTMENT, AND FOR TRADE-IN OF AN OBSOLETE STRYKER POWER PRO COT, AND TO HAVE THE SALE PRICE APPLIED TO THE PURCHASE PRICE, AND DECLARING AN EMERGENCY.

WHEREAS, the Fire Department of the City has one (1) existing Stryker Power Pro Cot, which is obsolete and no longer needed for municipal public purpose, as more fully set forth in Exhibit A attached hereto and incorporated herein by reference; and

WHEREAS, the Fire Department is in immediate need of a new Stryker Power Pro Cot; and

WHEREAS, pursuant to Article IV, §3(e) of the City Charter, the Director of Finance is authorized to sell obsolete or surplus equipment in such manner as Council may by ordinance authorize; and

WHEREAS, this Council is desirous of having the Director of Finance sell and trade-in the existing obsolete Power Pro Cot and have the selling price credited against the purchase price of the new Stryker Power Pro Cot with appurtenances.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF STRONGSVILLE, COUNTY OF CUYAHOGA AND STATE OF OHIO:

Section 1. That this Council finds that the City's Fire Department is in need of one (1) new Stryker Power Pro Cot with appurtenances, which can be obtained most competitively through Stryker.

Section 2. That this Council further finds and determines that there is an immediate and present emergency in the operation of the Fire Department of the City of Strongsville in that the Fire Department has one (1) used Stryker Power Pro Cot, which is obsolete and no longer needed for any municipal purpose, and further finds that it will be in the best interests of the City to sell such Power Pro Cot and have the selling price applied as a credit against the purchase of the new Stryker Power Pro Cot with appurtenances, pursuant to O.R.C. §721.15 and without public auction.

Section 3. That, for the reasons aforesaid, the Mayor be and is hereby authorized to enter into an agreement with **STRYKER** for the purchase of one (1) new Stryker Power Pro Cot with appurtenances, in the amount of \$20,811.00, as more fully set forth in Exhibit A attached hereto and incorporated herein by reference; including the sale of the City's obsolete Power Pro Cot, in the total amount of \$2,500.00, as more

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fully set forth in Exhibit A, and providing that the sale price be credited towards the purchase price of the new Stryker Power Pro Cot with appurtenances, together with additional discounts, in order that the net contract price for the purchase of the new Power Pro Cot shall not exceed \$15,381.24, and in a form to be approved by the Law Director.

Section 4. That the funds for the purposes of said contract have been appropriated and shall be paid from the Emergency Vehicle Fund.

Section 5. That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this Ordinance were adopted in an open meeting of this Council; and that all deliberations of this Council, and any of its committees, that resulted in such formal action were in meetings open to the public in compliance with all legal requirements.

Section 6. That this Ordinance is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, property, health, safety and welfare of the City, and for the further reason that it is immediately necessary to enter into said contract in order to maintain continuity in the operation of the City of Strongsville Fire Department, to provide for the safety and welfare of the public, and to conserve public funds. Therefore, provided this Ordinance receives the affirmative vote of two-thirds of all members elected to Council, it shall take effect and be in force immediately upon its passage and approval by the Mayor; otherwise from and after the earliest period allowed by law.



President of Council

Approved: 

Mayor

Date Passed: April 4, 2016

Date Approved: April 5, 2016

	<u>Yea</u>	<u>Nay</u>
Carbone	<input checked="" type="checkbox"/>	_____
Daymut	<input checked="" type="checkbox"/>	_____
DeMio	<input checked="" type="checkbox"/>	_____
Dooner	<input checked="" type="checkbox"/>	_____
Schonhut	<input checked="" type="checkbox"/>	_____
Short	<input checked="" type="checkbox"/>	_____
Southworth	<input checked="" type="checkbox"/>	_____

Attest: 

Clerk of Council

ORD. No. 2016-076 Amended: _____
 1st Rdg. 04-04-16 Ref: _____
 2nd Rdg. Suspended Ref: _____
 3rd Rdg. Suspended Ref: _____

Pub Hrg. _____ Ref: _____
 Adopted: 04-04-16 Defeated: _____

Sales Proposal

STRONGSVILLE FD

Quotation Date: 03/06/16

Offer Valid through 08/01/16



stryker®

EMS Equipment

Allyson Wright
EMS Account Manager
3800 E. Centre Ave
Portage, MI 49002

Cell: 330-321-5852
Fax: 888-462-0309
allyson.wright@stryker.com

POWER COT TRADE IN PROMO: THROUGH AUGUST 1, 2016

Quantity		BASE PRICE	UNIT PRICE	EXTENDED PRICE	Base Price w/ No Options
1	Model 6506 Power Pro Ambulance Cot	\$15,977.00			
		POWER PRO TRADE IN	-\$2,500.00		
		\$13,477.00	\$12,129.30	\$12,129.30	

Standard Features Include:

- 700-lb weight capacity
- * **Newly Added** * SMRT Power System (Previously an option, now part of base price)
- * **New** * G Rated Bolster Mattress
- * **New** * G Rated Restraints
- ** Strykers dual speed battery power-lift system
- ** Automatic in-cot fastener shut-off
- Exclusivel Positive action manual back-up system
- ** Battery powered hydraulic lift system
- Exclusivel Integrated power and usage meter
- ** Adjustable load height w/ jog function up to 36"
- Exclusivel Integrated foot-end pull handle
- ** No pinch points around frame of cot!
- Exclusivel Power washable
- ** Single adjustable wheel lock
- ** Telescoping head section for maximum mobility in any height position
- ** One-hand operation of Backrest, fold-down Siderail, Telescoping Head Section, Oversized wheels with sealed precision caster and wheel bearings
- ** High visibility yellow powder-coated frame
- ** Safety hook
- ** Roll-pin free construction
- ** 3 year parts/labor/travel on X-Frame components and limited power traincompents
- ** 2-year parts/labor/travel warranty on entire cot (1 year on all soft items)
- ** LIFETIME WARRANTY ON ALL WELDS!

Selected Options and Accessories (others available):

			N/C	N/C	N/C	
1	6086-602-010	Dual Wheel Lock				
1	6506-027-000	*Cot Compatability kit for LOAD	\$1,701.00	\$1,530.90	\$1,530.90	
1	6500-034-000	SMRT Charger Mounting Bracket	\$34.00	\$30.60	\$30.60	
1	6500-035-000	DC Power cord (AC already included)	\$34.00	\$30.60	\$30.60	
1	6500-147-000	Equipment Hook	\$52.00	\$46.80	\$46.80	
** NEW **	1	6506-040-000	XPS, eXpandable Patient Surface	\$2,009.00	\$1,808.10	\$1,808.10
	1	6500-128-000	Flat Head End Storage Pouch	\$138.00	\$124.20	\$124.20
	1	6500-130-000	Pocketed Backrest Storage Pouches	\$259.00	\$233.10	\$233.10
	1	6500-241-000	Fowler O2 Holder	\$262.00	\$235.80	\$235.80
	1	6500-215-000	3-Stage IV Pole (patient right)	\$345.00	\$310.50	\$310.50
			\$18,311.00	\$16,479.90	\$16,479.90	

Other Available Options and Accessories:

0	6500-241-000	Fowler O2 Holder (top of patients head)	\$262.00	\$235.80	\$0.00
0	6500-160-000	Base Storage Net	\$195.00	\$175.50	\$0.00
0	6500-310-000	2-Stage IV Pole (patient right)	\$271.00	\$243.90	\$0.00
0	6500-217-000	Dual 3 Stage IV Poles	\$690.00	\$621.00	\$0.00
0	6500-212-000	Dual 2 Stage IV Poles	\$542.00	\$487.80	\$0.00
0	6500-316-000	3-Stage IV Pole (patient left)	\$345.00	\$310.50	\$0.00
0	6500-170-000	Defibrillator Platform	\$451.00	\$405.90	\$0.00
0	6091-170-000	Pedi-Mate Cot Clips	\$46.00	\$41.40	\$0.00
0	6370-000-000	Floor Mount Single Plate Fastener	\$767.00	\$690.30	\$0.00

MULTI - UNIT DISCOUNT: COST per COT

BUY 1	\$16,479.90
BUY 2-3	\$16,113.68
BUY 4-6	\$15,747.46
BUY 7-9	\$15,381.24
BUY 10-12	\$15,015.02
BUY 13+	\$14,648.80

ONE TIME DISCOUNTED COST -- DUE TO PREVIOUS PURCHASES AND REFERRAL CUSTOMER: BUY 7-9 \$15,381.24

EXHIBIT A



3800 Centre Avenue

Portage, MI

49002

1800-327-0770

Bill To: CITY OF STRONGSVILLE
16099 FOLTZ PARKWAY
STRONGSVILLE, OH 44149

Ship To: SAME

E-Mail:

End User: STRONGSVILLE FIRE DEPARTMENT

Contact Info. AJ ALJABI 440-580-3210

17000 PROSPECT RD

Account No. 1074370

STRONGSVILLE, OH 44149

Table with 5 columns: Qty, Part #, Description, * UNIT COST -- \$2,500 TRADE IN CREDIT APPLIED, **Discounted Cost. Row 1: 1, 6506-000-000, Power Pro Cot, \$ 18,311.00, \$ 15,381.24. Subsequent rows list accessories like Dual Wheel Lock, SMRT Charger Mounting Bracket, etc.

* POWER COT TRADE IN: Original List cost \$20,811 --> -\$2,500 Power Cot Trade In Applied --> New List Cost \$18,311

** One Time High Discount level due to previous purchases and referral customer

Sub-Total \$15,381.24

Pre-Tax Total \$15,381.24

TOTAL

*Tax-Exempt Verification Required

Sales Tax* (enter % here)

Purchasing Information:

Organization:
Name:
Title:
Signature:
Date:
Authorized Purchasing Agent

Payment Information:

Net 30 Terms
OTHER
Purchase Order #: 26896
For public services/fire depts:
Point of Contact at Headquarters:
Headquarter's Phone:
Headquarter's Address:

Comments:

PLEASE INCLUDE ON PO:
NET 30 terms
Remit to: PO BOX 93308 Chicago, IL 60673
STRYKER REP ALLYSON WRIGHT
C: 330-321-5852
F: 888-462-0309

Terms & Conditions: Cot. all cot accessories on original order and aftermarket accessories FOB origin.